

**THE TECH  
COMPANIES  
OF CRYSTAL VALLEY**



**CRYSTAL VALLEY**

— PROUDLY CRAFTING TECHNOLOGY —



**CRYSTAL VALLEY**

— PROUDLY CRAFTING TECHNOLOGY —

## **Crystal Valley Tech Board**

Professor Willie Donnelly - *President WIT*

Pat Bruen - *SE2*

Ger Kelleher - *Bluefin Payment Systems Ireland*

Larry Breen - *Routematch*

Donna Tilson - *Sun Life Financial*

Ciaran Cullen - *Waterford Institute of Technology*

Elaine Fennelly - *Bluefin Payment Systems Ireland*

*Christine O'Neill - Programme Co-ordinator*

[www.crystalvalley.io](http://www.crystalvalley.io)

[info@crystalvalley.io](mailto:info@crystalvalley.io)

**Giving Voice to the  
ever growing ICT  
community in the  
South East**



**CRYSTAL VALLEY**

— PROUDLY CRAFTING TECHNOLOGY —

A community of innovative, like minded companies committed to driving development, growth and policy within the ICT industry in the Southeast, promoting a regional reputation as a location of choice for the front runners in leading edge technology development.



# CRYSTAL VALLEY

— PROUDLY CRAFTING TECHNOLOGY —



*Crystal Valley Tech (CVT) is a major milestone in the emergence of Waterford and the South East Region of Ireland as a Digital Region. Starting from virtually zero 20 years ago, we now have over 100 leading edge ICT companies employing nearly 2000 people. The transformation from a low technology economy in a short period of time is a remarkable story in which I am proud to say*

*that the software research community at TSSG and Arclabs in Waterford Institute of Technology acted as a catalyst for this transformation. CVT's ambition is to make the South East one of the most Open Innovative Digital Regions in Europe.*

*Professor Willie Donnelly*

*WIT President & Co-Founder of Crystal Valley Tech*





*In Waterford, we have created a highly collaborative culture built on continuous improvement. We hire exceptional people from graduate level through experienced professionals who are eager to learn and share their knowledge with others. We offer a rich learning environment with real world training in technical and business skills and the opportunity to explore different career paths with many opportunities for advancement.*

**Pat Bruen, Ireland Manager**



SE2 provides the technology solutions that USA life and annuity insurers need to simplify operations, variabilise costs and bring new products to market fast. As a result of its ability to innovate, has become one of the fastest growing technology and services companies in the USA Insurance Industry.

### Contact us

- 📍 SE2 Ireland Limited, IDA Technology Park, Butlerstown, Co. Waterford
- ✉ [paula.kelly@se2.com](mailto:paula.kelly@se2.com)
- 📞 051 359 370

# Routematch



*Having access to a network of highly talented individuals with the drive to take tech to the next level has made our operations in the Crystal Valley region a phenomenal success.*

**Larry Breen, Vice President of Product**



Routematch is a leading software provider of passenger transportation technologies. We are committed to fostering new ground-breaking technologies and partnerships that support solutions, choices, promises and connections for all.

## Contact us

✉ [ireland@routematch.com](mailto:ireland@routematch.com)

📞 051 306 272



The Leader in Payment Security

As an innovator of payment security solutions, Bluefin is an advocate for the advancement of technology and serves as a driving force for the education of security developments in the payments space. Bluefin is headquartered in Atlanta, with offices in New York, Chicago, Tulsa and Waterford, Ireland.

*When Bluefin Payment Systems decided to open a European Office, it was very hard for them to look past the amazing Software Research Centre - TSSG in Waterford Institute of Technology founded by WIT President Professor Willie Donnelly. Professor Donnelly met with the executives on an IDA visit and made their decision very easy to open the Waterford Office and announce 40 high tech jobs.*

***Elaine Fennelly, Managing Director***

## Contact us

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Old Kilmeaden Road, Waterford, Ireland

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☎️ 051 349 811



Sun Life Financial is a leading global financial services organization with 150 years' experience. We provide a diverse range of wealth accumulation and insurance products. We are based in Canada, the U.S., the U.K., Ireland, Hong Kong, the Philippines, Japan, Indonesia, India, China, Australia, Singapore, Vietnam, Malaysia and Bermuda. In our Waterford office we provide software development, business administration and a technical service desk to our North American, Canadian and International divisions.

Established over 19 years ago in Waterford, Sun Life Financial has grown significantly and now employs over 400 employees. Over the years, attracting high calibre IT and Business professionals has contributed to the growth in headcount but also demonstrated the capability to lead and influence the success factors in the US business to service its clients.

## Contact us

📍 Sun Life Information Services (Ireland) Ltd.,  
Unit 324, IDA Industrial Park, Cork Road, Waterford

✉ [ireland.recruitment@sunlife.com](mailto:ireland.recruitment@sunlife.com)  
☎ 051 333 300



**AWARD-WINNING  
CREATIVE AGENCY  
IN DUBLIN &  
WATERFORD,  
SPECIALISTS IN  
DIGITAL CONTENT**

**BRAND • WEB • VIDEO • VR**



*Great design matched with the latest technology is at the heart of what we bring to our projects. We are a close family of talented and driven professionals who strive to deliver quality and honesty in everything we do.*

***Aaron Jay, Technical Director***



### **Contact us**

- 📍 Emagine, 21 William Street,  
Waterford City, Waterford
- ✉ [waterford@emagine.ie](mailto:waterford@emagine.ie)
- ☎ 051 364 040



Blacknight is Ireland's leading web hosting company and ICANN-accredited domain registrar. Based in Carlow and 100% Irish-owned, Blacknight provides innovative solutions to more than 84,000 customers in 130 countries, with dedicated servers and colocation, a comprehensive range of Microsoft Windows and Linux-based hosting plans, domain name registration services, email, productivity and digital marketing tools.

Our success is built on leading-edge technology, backed up by international partnerships and an enviable reputation for customer service and support. We operate data centres in Carlow and Dublin and are certified to ISO 27001 for information security management systems.



## Contact us

📍 Blacknight Internet Solutions Ltd., Unit 12A,  
Barrowside Business Park, Sleaty Road, Graiguecullen, Carlow

☎ 059 918 3072  
[www.blacknight.com](http://www.blacknight.com)



Veri streamlines and digitises the nightmare that is training compliance records. Currently on construction sites, hospitals and skills-based businesses, training requires a paper trail for historic and on-the-job training that is often chaotic but mandatory for regulatory audit evidence.

Veri replaces spreadsheets and paper forms. Its modular format ensures training delivery can be bench-marked to track quality, milestones, skills, feedback & outcomes in real time via a simple mobile app that can be customised to the company's internal training or external sub-contractor. This data is viewable in custom reports or as an aggregate in data analytics to remediate problems quicker and ensure a better return on training investment.



*The availability of experienced tech personal in the South East makes it a natural choice to locate a business. Add quality tech companies and their willingness to engage and collaborate with other local companies means there is a bright future ahead for the Crystal Valley region.*

**Shane Barron, CTO**



## Contact us

📍 Veri, Kilkenny Research & Innovation Centre,  
Burrell's Hall, St. Kieran's College, Kilkenny

✉ sales@veri.ie  
☎ 01 906 0969



Challenging the Standards of Service

Eishtec's reputation as one of the UK & Ireland's most innovative service providers allows us to compete on a global stage. Strategically located across Ireland & the UK and staffed with highly skilled agents, our four state of the art centres allow Eishtec to be agile and responsive to clients ever changing service needs. This is delivered through our absolute focus on process, delivery, insight and analysis.

A white graphic consisting of a large opening quotation mark at the top and a large closing quotation mark at the bottom, framing the text.

*Our mission is to be the best. To excel in achieving our clients business outcomes through aligning our processes to deliver excellence in customer experience. Our location in the south east has allowed us access a highly qualified and engaged workforce - the backbone of our success.*

**Brian Barry, Owner**

## Contact us

📍 Eistec, Unit 2, Cleaboy Business Park,  
Old Kilmeaden Road, Waterford, Ireland

✉ info@eishtec.com  
☎ 051 337 800



Spearline's pro-active testing service identifies critical outages across global customer-facing contact numbers such as Toll / Toll Free. With Spearline's SAAS service, organisations all over the world have the ability to identify in real time if contact numbers are failing to connect or experiencing audio quality issues. Spearline provides a full range of end-to-end testing solutions for large enterprise customers including Manual, Automated, Mobile and Hybrid IVR testing.

A white graphic consisting of two speech marks at the top and two at the bottom, framing the quote text.

*2017 was an incredible year of growth for Spearline. 2018 will see us build on that momentum as we focus on broadening the suite of bespoke services we provide to our expanding customer base.*

**Liam Dunne, Sales Director**

## Contact us

📍 Spearline, Ashcourt House, Main Street,  
Mooncoin, Co. Kilkenny

✉ sales@spearline.com  
☎ 086 383 4105



*When companies and third level institutions work together, they become a powerful engine for innovation and economic growth. Such collaborations in the South-East region have given rapid rise to new synergies and transformed industries whilst also informing the Institutes of Technology of the current needs of commercial contractors like CipherTechs.*

**Laurence Conroy**  
**General Manager - Ireland**



CipherTechs EU MSSP - Managed Security Service Provider - offers both proactive and reactive support packages to assist clients with the operation and the monitoring of cyber security controls that protect corporate assets. Expertise is available in many security control technologies to produce fast, reliable, actionable outcomes. CipherTechs operates two redundant (failover) Security Operations Centres on a 24/7 basis.

### Contact us

- 📍 CipherTechs EU Ltd., Hebron House, MacDonagh Junction, Kilkenny City, Ireland
- ✉ [contact@ciphertechs.eu](mailto:contact@ciphertechs.eu)
- ☎ 056 77 80033



Our original motto 'Passionate About Your Web Presence' is as true today as it was on the day Nick Butler and Abbygail Wood founded Ireland Website Design in 2010. We are a full service digital agency with an added personal touch that sets us apart from our competitors. Our team members genuinely care about our clients and their online progression.

[www.irelandwebsitedesign.com](http://www.irelandwebsitedesign.com)

## Contact us

📍 Ireland Website Design, Unit 12D,  
Six Cross Roads Business Park, Waterford City

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☎ 051 393 524

*Our mission is to provide the best end user experience by developing the best online experiences for our clients. We're a proud Waterford company working hard to help other businesses perform in the competitive online world. We strive to help our customers grow and empower their businesses with modern technology. In an ever-changing online world, our company is committed to innovation and progress. Waterford is the perfect place for this!*

**Abbygail Wood**



# The Taxback Group

The Taxback Group is an innovative technology business providing a range of tax, payment and travel services to individuals and companies trading internationally.

Established in 1996, the Taxback Group is headquartered in Ireland and employs over 1000 staff across 24 countries.



*The Taxback Group's success and growth over the past number of years has been fuelled by a talented and dedicated workforce here in the South East. It's an exciting time for us and an exciting time for tech here in Ireland.*

**David McGettrick, Head of Software Development**



## Contact us

- 📍 The Taxback Group, IDA Business & Technology Park, Ring Road, Kilkenny
- ✉ [info@thetaxbackgroup.com](mailto:info@thetaxbackgroup.com)
- ☎ 056 77 83400



Waterford Technologies are experts in Data Protection, Compliance Technology and Unstructured Data (Email & File) Management. We enable organisations to achieve a clear overview of their data, enabling informed business decisions to prepare for legislation such as GDPR and MiFID II. We simplify data oversight by providing cutting-edge technology and unlimited, unrivalled support.

*We have hired new resources on the development and tech side to move our company forward and deliver new products and key updates to existing products and services. The Crystal Valley area provides a wealth of tech talent that will be the basis of success in the future for Waterford Technologies.*

**Paul Coyle,  
Marketing Manager**

## Contact us

📍 Waterford Technologies, Confederation House,  
Cork Road, Waterford, Ireland

☎ 051 334 967

[www.waterfordtechnologies.com](http://www.waterfordtechnologies.com)



Scurri is a cloud based multi-carrier, eCommerce shipping platform. Aimed at making personal delivery simple for eCommerce merchants, Scurri gives online merchants a fighting chance against the global eCommerce giant, Amazon. By introducing a simple, scalable, serviceable solution to a growing market we are the driving force for online retailers.

The Scurri platform allows eCommerce merchants to quickly integrate all the major carriers to their existing eCommerce stack, eliminating duplication of work, improving operational efficiency and making it easy to manage eCommerce deliveries.

Our agile capabilities and consistent deployment to the platform sets us apart from our competitors. With multiple user logins and a fully customizable rules engine, our customers can utilize a system that adapts to their business needs.

The hands-on support team at Scurri also sets us above industry standard with a 98% SLA rating. Our in-house support team can be reached directly through phone, email or live chat. This is a key feature which has really added to the growth of Scurri in recent years. We build a relationship with our customers and walk them through implementation to the platform while also being a key companion throughout their business operations.

## Contact us

📍 Scurri, Common Quay Street,  
Ferrybank South, Wexford

✉ sales@scurri.co.uk  
☎ 051 596 044



# THREEFOLD SYSTEMS

Threefold Systems provides cutting edge technical solutions and consulting to clients in the online publishing industry all over the world. Our team of experienced professionals deliver effective solutions with measurable ROI through projects in web, e-commerce, micro-services, and consulting.



*Threefold's success and growth has been underpinned by a culture of innovation, agility and customer focus. We are optimistic about the future and will be looking to add significantly to our team in the coming years. The high quality of life makes Waterford and the South East a very attractive place to live and do business.*

**Ciaran McGrath,**  
**Managing Director**



## Contact us

📍 Threefold Systems, Elysium House,  
Ballytruckle Road, Waterford

✉ [info@threefoldsystems.com](mailto:info@threefoldsystems.com)  
☎ 051 576 013



**SNAPSIM is a smart analytical platform designed to provide meaningful real-time data on employees' leadership capabilities for top managers and HR professionals and a fully autonomous learning and development process for employees.**



*SNAPSIM was founded with a simple goal: to fuel people with the knowledge and skills they need to impact business results. We are a small, high-performing team based in the sunny South-East of Ireland. This location allows us to enjoy the high quality of life, stay focused on our product and work with our clients.*

***Yan Fedyanin, Managing Director***



## **Contact us**

- 📍 Snapsim, 24 Queen Street, Tramore, Co. Waterford
- ✉ [hello@snapsim.com](mailto:hello@snapsim.com)
- ☎ 076 622 4888



*The South East of Ireland is where I have chosen to build startups. I've experienced success with FeedHenry and nearForm. Now with Voxgig, my latest, as in all cases, our location was not a weakness but a strength. Great community, internationally experienced people who want a better quality of life, and the embrace of remote-working make the South East a vibrant emerging tech hub.*

**Richard Rodger, CEO**



Voxgig is a conference and event software company based in Waterford, Ireland. Our solutions help equip speakers, organisers and attendees with the tools they need for the very best event experience. Through our employment and business practices we are also fully committed to supporting diversity and social inclusion in the South East.

## Contact us

- 📍 Voxgig, Boxworks,  
40 Patrick Street, Waterford
- ✉ [contact@voxgig.com](mailto:contact@voxgig.com)
- ☎ 083 157 3711



Technical Support  
Services

**CGM, LLC is a software development firm that designs, develops, and delivers software systems and outsourced solutions to Telecom Service Providers.**

**CGM Ireland provide quality assurance, testing and support development activities for CGM's online enrolment and auditing systems.**



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*CGM had been developing software in the U.S. for several years and when the need arose to open an additional centre, Ireland, and Waterford in particular, seemed the best fit for our company. Waterford provides a strong combination of access to resources, stability of job force and technical infrastructure.*

***Ger Kehoe, General Manager, CGM Ireland***



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### Contact us

- 📍 CGM Technical Support Services,  
ArcLabs Research & Innovation Centre,  
Wit West Campus, Carriganore, Co. Waterford
- ☎ 051 306 346



EDUCATION SOLUTIONS

MIT Education Solutions provide secure, user-friendly school payment solutions for parents and students. Our online platform allows parents to make anytime, anywhere payments from any device, making it easier for them to pay school fees and trips in real-time.

Our mission is to create 21<sup>st</sup> century EdTech solutions that enhance the ways in which parents and students can interact with their schools.



*By providing parents with an online, easy to use payment platform, MIT are changing the way parents and schools interact.*

*Previously parents have had to travel to the school to make payments using cash or cheques; now with the MIT School Payment Solution parents can pay online anywhere, anytime using a laptop, tablet, or smart phone.*

**Seamus Morris**  
**Managing Director**



## Contact us

📍 MIT Education Solutions, Arclabs Research Centre,  
WIT West Campus, Carriganore, Waterford

✉ sales@mit.ie  
☎ 051 834 151 051 834 153



# Softouch technologies

Softouch Technologies specialise in both custom software development and developing off-the-shelf apps like our popular business management software - JobPro Central: <http://www.jobprocentral.com>. With a Worldwide customer base, our users come from countries including Ireland, USA & Canada, Great Britain, Australia & New Zealand, South Africa and a host of other European and Worldwide countries.

*See our Testimonials page for more details.*  
<http://softouch.ie/testimonials/>

**[www.softouch.ie](http://www.softouch.ie)**

## Contact us

- 📍 Softouch Technologies, Glenbower House,  
The Avenue, Gorey, Co. Wexford
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- ☎ 053 948 4683



# LIQUIDEDGE



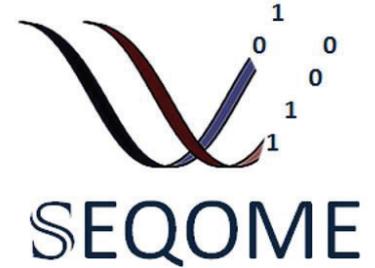
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LiquidEdge is a platform that transforms customer engagement in public venues into valuable real-time personal conversations by leveraging customer insights derived from the WIFI network, bringing WIFI into the heart of sales and marketing.

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## Contact us

- 📍 Liquidedge,  
ArcLabs Research & Innovation Centre,  
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- ✉ [sdavy@liquidedge.io](mailto:sdavy@liquidedge.io)
- 📞 051 845 680



We are a Bio-informatics Company specializing in Translational Genomics, Big-Data and Bio-IT Products & Services.

[www.seqome.com](http://www.seqome.com)

### Contact us

- 📍 Seqome, Innovation House, Main Street, Tramore, Co. Waterford
- ✉ [info@seqome.com](mailto:info@seqome.com)
- ☎ 051 583 348



Red Hat is the world's leading provider of open source, enterprise IT solutions, delivering a comprehensive portfolio of products and services that are trusted by more than 90% of Fortune 500 companies. The Waterford office specialises in research & development of Red Hat's mobile technologies, cloud computing and modern application development, with strong links to Waterford Institute of Technology, the CoderDojo movement and a number of local schools.

[www.redhat.com](http://www.redhat.com)

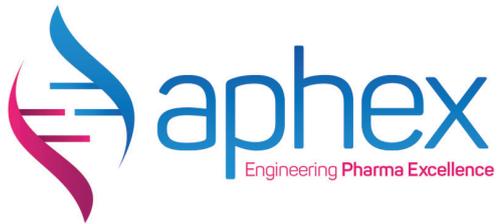
## Contact us

📍 Red Hat, Communications House,  
Cork Road, Waterford

☎ 051 810 111

*We are excited to play our part in the technical renaissance that is taking place in the South East region. The talent pool and cultural diversity here are the perfect complement to Red Hat's open source ethos.*

**James Mernin**  
**Chief Technology Officer,**  
**Red Hat Mobile**



TECHNICAL RESOURCING



VALIDATION SERVICES



CHEMSHIELD SOFTWARE

“

Delivering innovative consultancy, resourcing & software solutions to the global life sciences industry. Aphex adopts a cooperative approach to problem solving, providing our clients with services and technology backed by our industry experts with a first-class knowledge base. We bestow our clients with lean, innovative & compliant engineering solutions

”



ArcLabs, Carriganore, Co Waterford



info@aphex.ie



www.aphex.ie



051 572 170



ÍOCsave is the largest Irish owned, independent card payment processing company in Ireland who take pride in supporting SME's across Ireland. Because we know the issues Irish business face at the moment, we provide a more cost effective solution to small and medium businesses in Ireland. Our industry leading payment technology provides full contactless payments in addition to building a long term beneficial solution in providing payment solutions.

[www.iocsave.com](http://www.iocsave.com)



## Contact us

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☎ 01 254 8883



# **mindaclient**

MindaClient provide tailored CRM systems for SMEs, the Mobile Service sector, the Education and Hospitality sectors

We deliver a professional, personable and customer focused service to our clients and always aim to exceed their requirements.

---

*We have been operating in the Crystal Valley region for 16 years. We pride ourselves on our personal customer service. Much of our service is delivered over the cloud but if we need to meet our clients, from our base in Kilkenny, we have access to 80% of the population in less than 2 hours.*

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**[www.mindaclient.com](http://www.mindaclient.com)**

## **Contact us**

- 📍 Mindaclient, 11 Patrick Street, Kilkenny, Ireland
- ✉ [hello@mindaclient.com](mailto:hello@mindaclient.com)
- ☎ 056 77 20873



*As one of the longest established software companies in the South East we have always believed that it is imperative that we attract and develop highly skilled staff to ensure we continue to grow and contribute to the prosperity in the region. I believe the momentum gained by Crystal Valley Tech since its inception will help progress the local economy and employment in the region even further.*

**Liam Curham, CEO**



# DATAWORKS<sup>®</sup>

redefining possibilities

Dataworks is a leading indigenous software company thriving in the South East for over 23 years. We continue to grow through the high demand in the Life Science sector for our Software Development, Validation and Managed Services. Our vision is to become our customers most trusted software partner by adding real value to their business through collaborative innovation, technical adaptability and agile engagement.

## Contact us

- 📍 Dataworks, Unit 4i,  
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- ☎ 051 878 555



Web | Brand | Photo | Video

# We Create Digital Experiences



**Responsive  
Web Design**

We produce dynamic websites that respond effectively in multiple environments & devices



**Identity &  
Print Design**

Design & print of modern touch-points that engage audiences with fresh ideas



**Commercial  
Photography**

Imagery that captures a professional quality & reflects the value of products & services



**Online  
Video**

Implementing video into your website can be a very effective way to tell your story online

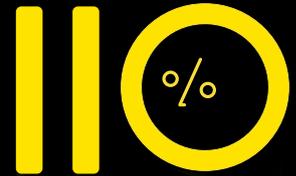
 Boxworks, 40 Patrick St. Waterford

 [info@mediahelm.ie](mailto:info@mediahelm.ie)

 [www.mediahelm.ie](http://www.mediahelm.ie)

 051 364 333

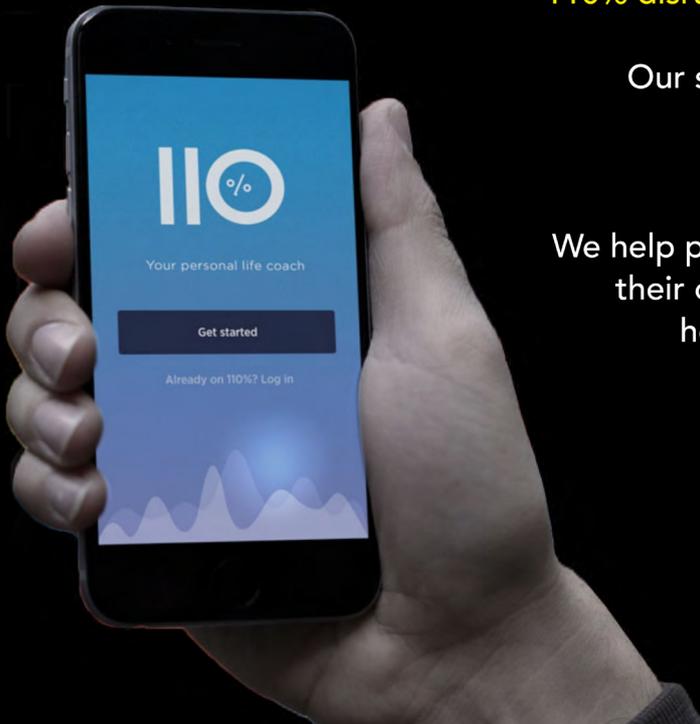
“We take **AI** personally.”



**110% disrupts** how people are developed in the workplace.

Our service combines individual coaching, therapeutic techniques and powerful data insights on an advanced **digital platform**.

We help people understand themselves and take charge of their own acceleration. We are committed to exploring how technology can help us **learn about ourselves**.



110% Arc Labs, Waterford Institute of Technology  
West Campus, Carriganore, Co. Waterford



[brendan.ohara@110percent.io](mailto:brendan.ohara@110percent.io)



089 427 5734

# radius<sup>.ie</sup>

## technologies

### *Unified Communications*

*Radius Technologies success has been underpinned by the culture of innovation in deploying value driven, bespoke solutions to meet our client evolving technology requirements. With a highly resilient private cloud infrastructure delivering both Voice and Data solutions Radius Technologies remain at the forefront of cloud and enterprise grade technologies. Headquartered in Waterford, the South East has been a fantastic location to grow and expand our business from.*

**Jerry Buckley,  
Managing Director**

Radius Technologies provides managed private cloud environments, outsourced helpdesk services and unified telecoms solutions (cloud and on premise) to companies throughout Ireland. Services range from cabling, connectivity and system management to cyber security auditing and business continuity planning, Radius deliver the cross platform skills to pull it all together. Multi-site and geographically separated businesses are a speciality. In business for over 21 years, Radius has office in Waterford and Dublin.

#### Contact us

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Six Cross Roads, Waterford
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- ☎ 1890 592 500



# HOSTINGIRELAND®

Hosting Ireland has been providing domain name registration and hosting services to small and large business in Ireland for over 15 years. Our mission is simply to provide world class hosting services and solutions, along with real value for money and the very best in customer support. Hosting Ireland is fully ICANN Accredited and an Accredited Registrar for .ie and .eu domain names and a Channel Partner for .uk and .co.uk domain names, so you can register your domain name securely and in confidence for you or your business. We specialise in all aspects

of hosting, delivering everything from cloud web hosting to cloud servers and dedicated servers. In addition, we provide a website builder package and cloud online back-up for your PC or server, email hosting, email back-up, spam filtering, anti-virus protection, SSL Certs, e-commerce solutions and much more.

[www.hostingireland.ie](http://www.hostingireland.ie)

## Contact us

📍 Hosting Ireland, Deltona House,  
Six Cross Roads Business Park, Waterford

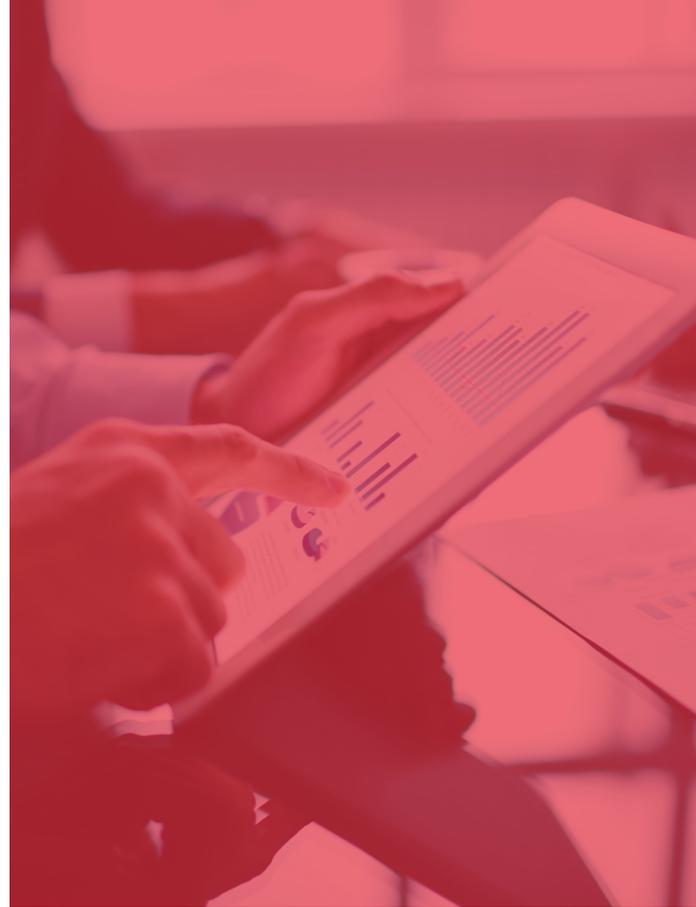
☎ 051 843 464 01 902 0020

✉ [info@hostingireland.ie](mailto:info@hostingireland.ie)



nearForm builds software that integrates digital technology into all areas of a business, helping our clients to improve the way they operate and the value they bring to their customers. From our HQ in Tramore, Co Waterford, and with multi-disciplinary teams distributed around the world, we service an impressive list of global businesses across multiple industry sectors. We can transform a client's online platform to be much faster, more agile and deliver a transformative experience for their customers.

[www.nearform.com](http://www.nearform.com)



## Contact us

📍 Nearform, Tankfield, Convent Hill,  
Tramore, Co. Waterford

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☎ 01 514 3545



Niggle is a cloud based job management system that makes it extremely easy to Capture, Control and Complete the never ending list of small and medium jobs that need to be done on a daily basis.

[WWW.NIGGLE.IE](http://WWW.NIGGLE.IE)

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*With Niggle, we spend more time working on jobs and less time managing them.*

***Facilities Manager, Waterford***

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### **Contact us**

✉ [info@niggle.ie](mailto:info@niggle.ie)

☎ 051 272 111

# HCS Business Solutions

working **smarter** with **IT**

HCS Business Solutions (HCS) is the leading provider of outsourced IT Services and Software Solutions to businesses of all sizes across the South East and across Ireland. HCS are a Microsoft Gold Partner and who specialise in delivering Microsoft Cloud Services such as Office 365, SharePoint and Azure Cloud Services for Infrastructure and Software as a service solutions.

We help Irish businesses to work smarter with IT leveraging the power of the Cloud to give you the tools you need to succeed in business within a perimeter of intelligent security solutions to ensure you are protected.

*As Microsoft's preferred partner in the South East and having previously been a finalist at the world-wide partner awards, HCS have the proven credentials to provide cutting edge technologies and solutions in a cloud first, mobile first world.*

**Neil Phelan, Director**

## Contact us

📍 HCS Business Solutions, Unit 4,  
Cleaboy Business Park, Waterford

✉ sales@hcs.ie  
☎ 051 595 200

# TRIPWIRE

Tripwire is a leading Irish installer of a wide range of security solutions, automation and parking systems. Our technical knowledge and expertise allow us to use modern technologies to integrate these systems together in a seamless and scalable fashion.

[WWW.TRIPWIRE.IE](http://WWW.TRIPWIRE.IE)



*With technology developing fast our aim is to continually keep abreast of emerging trends and innovations to enable our customers to benefit. Having access to high quality tech people in the Crystal Valley Region is a major help for us to reach our goals.*

**Kevin Moriarty, Technical Director**



## Contact us

- 📍 Tripwire, Unit 101,  
Sixcross Roads Business Park, Waterford
- ✉ [info@tripwire.ie](mailto:info@tripwire.ie)
- ☎ 051 374 988



*We are doing business in an exciting time, with innovation in technology driving the global ecosystem. ServisBOT is proud to play a role in stimulating and supporting innovation, collaboration and economic growth within the fast-growing community of Waterford.*

**Cathal McGloin,  
Founder & CEO**



ServisBOT's Customer Service AI Platform moves customer service conversations into the digital age through the use of messaging, AI and automation. Messaging technologies make it easier for businesses to connect with customers in a mobile-centric world. The use of AI optimizes accuracy and efficiency in handling customer requests and leveraging automation to manage an army of bots and the resolution of common inquiries helps lower the cost of service delivery while increasing satisfaction.

## Contact us

- 📍 ServisBOT, Arclabs Research Center,  
Carriganore, Waterford
- ☎ 051 348 417
- [www.servisbot.com](http://www.servisbot.com)



Founded in 2013, StitcherAds is a Facebook Marketing Partner helping advertisers optimize and scale full-funnel performance marketing campaigns on Facebook & Instagram. With offices in Waterford, Dublin, London, Austin, and Cape Town, StitcherAds has empowered some of Facebook's largest advertisers worldwide, using data-fueled automation to increase the revenue impact of their ad spend. Together, StitcherAds growing team is working towards a single mission: To do Facebook marketing better than anyone else.

[www.stitcherads.com](http://www.stitcherads.com)

## Contact us

📍 StitcherAds, Unit 1A, Esker Business Park,  
Six Cross Roads, Waterford

✉ [waterford.office@stitcherads.com](mailto:waterford.office@stitcherads.com)



*Our Waterford-based development team is dedicated to delivering first-class advertising solutions and usability. We've been first to market with several game-changing features and we're looking to build on this momentum as a leader in direct response innovation by continuing to source top talent within the Crystal Valley.*

**John Stacey, Head of Development**



Unitec are an international technology company with offices in both Ireland and South Africa. Our extensive range of IT services and solutions includes Managed IT Services, Unified Communications, Cloud Services, Network Infrastructure, Consultancy, Data-Centre, Security Services, IT hardware and software supply. At Unitec, we are greatly renowned for our provision of technical expertise in a manner that is accessible by all our clients – Accessible Expertise. We have gained this status through our continuous delivery of expert advice and superior service to all our customers. Unitec work with the world's leading technology companies including Microsoft, Lenovo, Dell, Vmware, Cisco and Fortinet.

[www.unitec.ie](http://www.unitec.ie)



## Contact us

📍 Unitec, Carrigeen Industrial Estate, Clonmel,  
Co. Tipperary (Entrance Tesco Roundabout)

☎ 0818 222 132  
[www.unitec.ie](http://www.unitec.ie)



LEARN THROUGH EXPERIENCE

Immersive VR Education Ltd is a multinational award winning virtual reality software company dedicated to creating quality educational experiences for all students. Virtual reality is a new industry, and the benefits both inside and outside the classroom are only now being discovered. Our vision for the future is to see virtual reality become a staple tool for education and we strive to produce quality experiences that demonstrate this. CEO, David Whelan, says, "Our work is nothing short of a total disruption to the entire education market; the use of VR/AR is the biggest change in education since the introduction of computers."



## Contact us

📍 Immersive VR Education Ltd,  
Unit 9, Cleaboy Business Park, Waterford

✉ [info@immersivevreducation.com](mailto:info@immersivevreducation.com)  
☎ 051 585 837



ProVision Vehicle Cameras is Europe's leading provider of Fleet Risk Management solutions and the creators of CameraMatics. CameraMatics turns your fleet into a smart fleet. ProVision took fleet tracking and added vehicle and driving data. We then layered real-time alerts plus live and historic video. We combined vehicle walkaround and accident reporting apps and finally, connected it all to our powerful cloud platform. CameraMatics provides instant access to your fleet data and status, anytime, anywhere on any device.



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**THAT'S CAMERAMATICS  
AND ONLY PROVISION  
CAN DELIVER IT!**

---



**Contact us**

☞ 01 960 3030

[www.ProVisionCameraMatics.com](http://www.ProVisionCameraMatics.com)



Sedicii has created a platform that allows an individual to assert their identity to the required level, keep their personal data private and allows them to receive value for the use of their data. Whilst, at the same time, enabling improvements to operational efficiency and security for enterprises and organisations who now, under GDPR legislation, have a legal obligation to securely manage that personal data.



*Sedicii is pioneering a growth strategy based on our patented Zero Knowledge Proof Technology that will transform how personal data and data privacy is managed across the world. We want to leverage the highest calibre technical expertise the Crystal Valley region can offer to create a company that delivers exceptional value and results for our customers.*

**Rob Leslie, CEO**



### Contact us

- 📍 Sedicii, ArcLabs Research & Innovation Centre, WIT West Campus, Carriganore, Waterford
- ☎ 051 302 191
- 🌐 [www.sedicii.com](http://www.sedicii.com)



The nature of Thimba Media is that the business engages in performance marketing and lead generation mainly within the iGaming and FinTech Verticals. Thimba attracts large amounts of users from multiple online and mobile marketing channels and directs them to the groups B-2-B customers which are predominantly iGaming and Financial technology operators.

**Growing Your Business Is Our Business!**

#### **VISION:**

*Create market leading products and solutions that grow our clients' businesses by cultivating excellence in our people and their ideas.*

#### **VALUES:**

- *Honesty and Integrity*
- *Ownership*
- *Performance Driven*
- *Growth*
- *Achievement Through Talent & Hard Work*
- *Diversity*
- *Collaborative Team Work*

### **Contact us**

📍 Thimba Media, Patrick Street,  
Waterford, Ireland

✉ [info@thimbamedia.com](mailto:info@thimbamedia.com)  
[www.thimbamedia.com](http://www.thimbamedia.com)

*Our motivation to give our best every day comes from this core purpose: we challenge conventional thinking and innovatively use all our resources to drive positive change in the lives of our stakeholders and communities across the world.*

**John Kelly, Centre Head**

We are Tech Mahindra Business Services. We are here to deliver a high quality and enjoyable experience to your customers. As experts in end-to-end customer relationship management, our people are experienced in connecting with customers through great experiences. Our strength lies in the fact that we don't just manage calls, we handle emotions and expectations with sensitivity, while our focus on the commercial aspect also helps make these customer relationships more profitable for you. Our people capability is enhanced by strong data, technology know-how, operational excellence and strategic analytics, ensuring attentive and positive experiences that leave your customer truly connected to you.

## Contact us

📍 Tech Mahindra, IDA Waterford Business and Technology Park,  
Butlerstown, Cork Road, Waterford, Ireland

☎ 01 486 6539  
[www.techmbs.in](http://www.techmbs.in)

# DISTILLED SCH

Distilled SCH is the leader in online marketplaces in Ireland. Formed in 2015, Distilled SCH operates the three iconic Irish online brands – Daft.ie, DoneDeal.ie and Adverts.ie. Combined, these websites not only offer unrivalled reach, traffic and data but are also the number one property, motor and generalist advertising portals in the country.

***[www.distilledsch.ie](http://www.distilledsch.ie)***

## Contact us

✉ [dara.oleary@distilled.ie](mailto:dara.oleary@distilled.ie)

# structure101

Structure101 is a leading developer of codebase visualization and specification tools. Thousands of customers worldwide use Structure101 products to bridge the gap between software architecture and code, dramatically improving developer productivity.

**“It’s like Google Maps for your code”**

*Having been one of the first, lonely Waterford technology startups in 2000, we really appreciate the benefits of being one of a strong cluster of companies in the Christal Valley region.*

**Chris Chedgy, CEO**

## Contact us

📍 Structure 101,  
Dunmore East, Co. Waterford

✉ [info@structure101.com](mailto:info@structure101.com)  
☎ 086 174 0953



TQS Integration is an international software consultancy company specializing in the provision of system architecture and application design, engineering, system integration, project management, commissioning and 24x7 “follow the sun” support services to our valued customers.



## Contact us

📍 TQS Integration Ltd., Corporate Head Office,  
Lismore, Co. Waterford

☎ 058 48456  
[www.tqsintegration.com](http://www.tqsintegration.com)



Kyckr provide corporate data for KYC, AML, and risk mitigation globally. Kyckr provide data on corporates and associated persons, such as shareholders, directors and ultimate beneficial owners. Kyckr technology is used globally for validation and verification of existing corporate books, corporate on boarding and the automated refresh of corporate information via real time alerts as information changes. Kyckr data is sourced and delivered in real time, from legally reliable sources including over 200 corporate registers from around the world. Of the top 50 banks in the world, 35 access Kyckr Services.

[www.kyckr.com](http://www.kyckr.com)



*Kyckr provide award winning, commercially proven products for the authentication of businesses globally. We have developed API's and cloud-based decision engines for Best in Class KYC due diligence and customer on-boarding. Our products offer a significant competitive edge to our customers with automated data cleansing, remediation and on-going monitoring that dramatically improve customer on-boarding timelines.*

**Ben Cronin - CEO, Kyckr Ireland**



## Contact us

- 📍 Kyckr, ArcLabs Research & Innovation Centre, WIT West Campus, Carriganore, Waterford
- 📞 051 306 282
- ✉️ [info@kyckr.com](mailto:info@kyckr.com)



Errigal is a leading technology company providing software applications to manage, monitor and report on a large range of devices including Distributed Antenna Systems (DAS), fiber, power utilities and smart meters. At Errigal, we pride ourselves in creating an environment where our staff can thrive and reach their full potential. We embrace new technologies and tools to help us deliver top quality applications and services to meet our customers' needs.

[www.errigal.com](http://www.errigal.com)



*The last few years have seen phenomenal growth for Errigal. This has been achieved by access to a wealth of talent, from graduates to experienced professionals, here in the Crystal Valley region.*

***Eileen Dillon, Director of Engineering***

## Contact us

📍 Errigal, 10 Wallace House,  
Canada Street, Waterford

✉ info@errigal.com  
☎ 051 301 743



*As a niche producer of software solutions to the food, microbrewery, warehouse and facilities management sectors setting up in the Crystal Valley allows us to reach our customers throughout Ireland and Europe.*

**Gary Hearne**  
**Technical Director,**  
**Handheld Technologies Ltd**

Handheld Technologies Ltd delivers mobile software that allows the seamless transfer of accurate information from over 1500 variables to produce over 250 reports giving managers real time visibility to track, monitor and control sales of variable quantities, stock levels, prices and discounts.

### Contact us

- 📍 Handheld Technologies Ltd,  
Waterford City Enterprise Centre,  
Waterford Business Park, Cork Road, Waterford  
[www.handheld.ie](http://www.handheld.ie)



Tucr.io is a payment platform that enables companies to setup flexible payment options with their customers and specialises in simplifying complex payment processes such as pre-authorisation, payment plans and group payments.

*We are an ambitious and innovative company utilising some of the latest developments in financial technology to deliver first class solutions to our growing customer base. We are look forward to contributing to the overall success of the Crystal Valley region as a focal point of innovation and success.*

***Justin Kearns, CEO***

## Contact us

📍 Tucr.io, Fumbally Exchange,  
Viking Triangle, Waterford

✉ info@tucr.io  
☎ 051 364 012



*Waterford has been a great place for us to start our Business as we've always had massive support from the local people. We've been able to hire skilled employees to help us to achieve our mission statement.*

**John O'Connor, CEO**

Kollect's business model is similar to mytaxi, the on-demand taxi platform, but instead of moving people, Kollect moves waste. Kollect has three verticals; Bin Collections, Junk and Skip Hire. Their company mission is to create simple, convenient and efficient ways to collect and recycle waste, innovating customer service and creating consumer delight.

**[www.kollect.ie](http://www.kollect.ie)**

## Contact us

- 📍 Kollect.ie, Unit F4, City Enterprise Centre, Waterford Business Park, Cork Road, Waterford
- ✉ [info@kollect.ie](mailto:info@kollect.ie)
- ☎ 051 364 495



Flexiwage is an employee financial wellness application which enables employees to determine their own pay schedule with up to weekly frequency without impacting an employers payroll process. Employers currently processing weekly consolidate to monthly processing saving up to 75% on Payroll Administration without union issues or impacting employees.

*Any HR person thinking of moving their staff to monthly pay should contact these guys*

***Gareth McGrane, Head of HR  
UK&I Grafton Group***

## Contact us

📍 Flexiwage Ltd., Dungarvan Business Centre,  
Fairview Lane, Shandon

✉ [info@flexiwage.com](mailto:info@flexiwage.com)



Established in 2003, Omnivend is a visionary Irish technology company with a world class network of self-service kiosks that offer consumers the convenience and the ability to control how they pay the things they need to pay. Our technology allows us deliver these services to our kiosks yet also customise kiosks for individual companies requirements.

***[www.omnivend.net](http://www.omnivend.net)***

## Contact us

- 📍 Omnivend Systems Ltd, Unit 10B, Cleaboy Business Park  
Old Kilmeaden Road, Waterford
- ✉ [info@omnivend.net](mailto:info@omnivend.net)
- ☎ 051 595 010



# OEEsystems

Operational Excellence Solutions

Backed by 20+ years' focused experience, our best-in-class, OpEx OEE software supports the worldwide manufacturing community with thousands of users in hundreds of sites from Seattle to Shanghai, who trust us to deliver sustainable OEE performance improvements. Our software and expertise helps manufacturing managers to reduce downtime, increase capacity, reduce costs and deliver manufacturing excellence.

*With the support of OEEsystems we switched from a manual, paper and spreadsheet system to automated, real-time data collection, analysis and prioritisation of true root-cause issues. This has delivered a 68% reduction in downtime, 29% increase in capacity (production of 33 million more contact lenses a year) and an 18% reduction in costs. And we receive payback / R.O.I. on our investment every 10.5 days.*

## Contact us

📍 OEEsystems International Head Office,  
Gurtnafleur Business Park, Clonmel, Co. Tipperary

✉ info@oeeystems.com  
☎ 052 617 0386



*With the increased ownership of smartphones/tablets means that consumers are less likely to have a desktop printer at home – but the need for printing documents like payslips, CVs and boarding passes has not diminished, causing an increased demand for public pay-as-you-go printing.*

**Thomas Marry,  
Managing Director**

Established in 2004, Print Copy and GO a SurfBox Company is an automated self-service printing/copying/scanning and internet provider that operates across the UK and Ireland, serving the shopping centre, airport and public library sectors. The company is continuously evolving to meet changing digital trends and consumer demands. Along with the innovative technologies we employ, we have a strong knowledge of the industries within we operate and provide a service that effectively aims to reduce costs, improve efficiency and deliver a high quality customer experience.

## Contact us

- 📍 SurfBox, Unit 2, Thomastown Business Park,  
Thomastown, Kilkenny
- ✉ info@surfbox.ie
- ☎ 086 220 8008

# *Datapac*

Datapac is Ireland's leading technology solutions and services provider. Established in 1982, we have been at the forefront of technology innovation in Ireland for more than 35 years.

*This forum to collaborate with other like-minded organisations and individuals is an extremely valuable platform for Datapac to contribute to the growth of talent and opportunity in the ICT sector in the South East where we have a proven track record of continual development for over three decades.*

***Karen O'Connor,  
Vice President of Product***

## Contact us

📍 Datapac, Quarrypark,  
Enniscorthy, Co. Wexford

✉ [info@datapac.com](mailto:info@datapac.com)  
☎ 053 924 2555



The Packaging Hub was formed during the middle of the recession in October 2010 by George Banks and John Hudson, both former service suppliers to Waterford Crystal. The company provides innovative presentation packaging as well as everyday packaging to a wide variety of industries which include crystal, ceramics, drinks, confectionary, general food and giftware.

The Packaging Hub is a very progressive business, securing contracts of supply in Eastern Europe, the USA and China, the model of being able to support their customers in their key locations has brought significant growth and helped to secure 40 jobs with the promise of more to come. The company's ambition has seen growth from €0 to just short of €9 million in 7 years and is a tremendous achievement.

The next phase of growth is now underway, the business will move from its current 4000 sq. ft. facility into a building that is some 44000 sq. ft. however that is only part of the story, the site was secured from the IDA with the help and support

of Enterprise Ireland. There will be a huge undertaking to renovate and upgrade this building which will include taking off the roof, increasing the height of the building by 6 meters and then putting on a new roof. This vision and foresight helped to secure a contract with international healthcare business Bausch and Lomb to manage all their raw materials for their production facility here in Waterford.

The Packaging Hub listen to their customers and potential customers to understand what their problems, needs and wants are and then look to offer solutions and although packaging is the driver for the business, customer problem solving is at the heart of what we do.

Customers such as Waterford, Ornu, Fortnum & Mason, Harrods, Selfridges, Lily O'Brien's and Rathborne Candles all enjoy the benefit of working with a team of dedicated professionals who are committed to helping them and to see The Packaging Hub continue to succeed.

## Contact us

📍 The Packaging Hub Ireland Ltd., Unit 3,  
Belvedere Business Park, Tycor, Waterford

✉ info@thepackaginghub.ie  
☎ 051 352 824



*To provide  
automated  
reconciliations  
across the  
global funds  
Industry*

*Des O Donohoe,  
Co-founder & COO*



**FundRecs**

reconciliations reimaged

Fund Recs was founded by a team of technologists and fund administration industry veterans in 2013. Using state of the art technology, they have developed cloud-based reconciliation software for the global funds industry, which helps fund administrators, depositories, fund managers and audit firms reconcile complex data. The software is currently being used to service funds across 5 continents.

### Contact us

- 📍 Padraig O'Scanaill, Fund Recs, Arclabs, Carriganore, Waterford
- ✉ [padraig@fundrecs.com](mailto:padraig@fundrecs.com)
- ☎ 086 408 0128



TSSG is an internationally recognised centre of excellence for ICT research and innovation. Our four key prioritised technical Research areas include Mobile Platforms and Services, Data Analytics and Social Computing, Adaptive Networks and Services and Augmented and Virtual Reality (AR/VR). TSSG has created 14 spin out companies in the South East including the award winning FeedHenry, a groundbreaking mobile cloud platform company.

[www.tssg.org](http://www.tssg.org)

### Contact us

- 📍 TSSG, Arclabs Research & Innovation Building, WIT West Campus, Carriganore, Waterford
- ✉ [info@tssg.org](mailto:info@tssg.org)
- 📞 051 302 920



**ARCLABS IS THE RESEARCH & INNOVATION CENTRE AT WATERFORD INSTITUTE OF TECHNOLOGY.**

At our business incubators in Waterford and Kilkenny we help entrepreneurs to harness amazing ideas, creativity and innovation and to convert concepts into thriving, commercial businesses.

[www.arclabs.ie](http://www.arclabs.ie)

### Contact us

- 📍 Arclabs Research and Innovation Centre, WIT, West Campus, Carriganore, Waterford
- 📞 051 302 975



An entrepreneur led Venture Capital Fund that invests in early-stage software companies. Working in partnership with Shard Capital, a specialist broker and asset manager based in the City of London, we focus on areas of large growth and potential over the next 5 years.



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*In 2017, Waterford became one of the few cities in Ireland to have a start up incubator for tech (WIT – ArcLabs), an accelerator (NDRC), a venture capital company (Suir Valley Ventures) and a company to promote tech (Crystal Valley Tech).*

***Barry Downes, founder of Suir Valley Ventures and chair of TSSG.***

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## Contact us

- 📍 Suir Valley Ventures,  
Unit 3A Cleaboy Business Park,  
Old Kilmeaden Road, Waterford
- ✉ [barry.downes@shardcapital.com](mailto:barry.downes@shardcapital.com)  
[suirvalleyventures.com](http://suirvalleyventures.com)

Did you know as an employer your company may be eligible for up to 25% grant funding toward the cost of a programme. Here's what Leigh Griffin, Red Hat had to say!

*"Red Hat in Waterford have successfully used the Waterford Chamber Skillnet to recently train Associates on site. We had evaluated several training options for our ScrumMaster training and certification needs. What set the Waterford Chamber Skillnet apart and ultimately why we opted to pursue our training needs through them is as follows:*

**Communication:** *Our emails and phone calls were promptly answered, and a site visit organised with Sara from the Chamber Skillnet team. This gave us a wealth of information and all the upfront pricing information.*

**Value for Money:** *Our training needs worked out at almost 100 Euro per person after the Waterford Chamber Skillnet discount was applied. This was almost 50% cheaper than our nearest quote and, in some cases, a 100% cheaper."*



Waterford Chamber Skillnet is an employer led training network with a membership base in the region of 200 local and nationally based companies. We source and provide training solutions for businesses across all sectors from micro to large multi-nationals in Waterford and the South East.

**[www.waterfordskillnet.ie](http://www.waterfordskillnet.ie)**

## Contact us

- 📍 Waterford Chamber Skillnet,  
2 Georges Street, Waterford
- ✉ [skillnet@waterfordchamber.ie](mailto:skillnet@waterfordchamber.ie)
- ☎ 051 311 139



Waterford Institute *of* Technology  
INSTITIÚID TEICNEOLAÍOCHTA PHORT LÁIRGE



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## LOOKING TO RECRUIT?

Looking for high quality graduates  
and or work placement students

Contact Angela at WIT Career Centre

✉ [acollins@wit.ie](mailto:acollins@wit.ie)  
☎ 051 302 038

---

[https://www.wit.ie/current\\_students/student\\_life\\_and\\_learning/the\\_careers\\_centre](https://www.wit.ie/current_students/student_life_and_learning/the_careers_centre)



NDRC sources and builds young digital companies to invest in, ensuring digital entrepreneurship is a vibrant and growing part of the economy. NDRC runs accelerator programmes in Dublin, Galway and Waterford.



---

*NDRC's ultimate goal is to deliver a sustainable supply of globally scalable Irish digital companies, creating new high-value jobs that positively impact economic growth as a whole.*

***Ben Hurley, CEO, NDRC***



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### Contact us

- 📍 NDRC, Digital Exchange,  
Crane Street, Dublin 8
- 📞 01 480 6252  
[www.ndrc.ie](http://www.ndrc.ie)

○ **NEW FRONTIERS**  
entrepreneur development  
an **Enterprise Ireland** programme

New Frontiers is Enterprise Ireland's National Entrepreneur Development Programme delivered in the South East by the Institutes of Technology in Waterford and Carlow.

**[www.wit.ie/newfrontiers](http://www.wit.ie/newfrontiers)**

*The mission of New Frontiers is to create regional and economic prosperity by effectively supporting highly ambitious entrepreneurs who are capable of creating sustainable new businesses and jobs. Many of the technology companies who are members of Crystal Valley Tech are former participants of the New Frontiers/ SEPP Enterprise Development Programmes at WIT.*

***Eugene Crehan, Programme Manager at WIT, Director of Programmes, CEDRE, WIT.***

## Contact us

- 📍 New Frontiers, ArcLabs Research & Innovation Centre, WIT West Campus, Carriganore, Waterford
- ✉️ [newfrontiers@wit.ie](mailto:newfrontiers@wit.ie)
- ☎️ 051 302 953

The days of the cubicle work space or home office are numbered! Coworking is about providing a creative open environment where the entrepreneur, freelancer, start-up, and independent worker can connect, network, be part of a flexible affordable space, creating a sense of community. Our long term vision for Boxworks Co.Work.Space is to be that industry leader, that creative hub which provides support, encourages open discussion on challenges, passions, and successes, shares knowledge, builds networks for like-minded people, and in turn, allow our members the opportunity to grow their company at varying levels of performance in a creative and innovative environment.

**Jim (Flash) Gordon**

# BOXWORKS CO.WORK.SPACE

Boxworks Co.Work.Space is a low-cost, no lease, creative and innovative space designed to share knowledge, resources and facilities for entrepreneurs, freelancers, start-ups, sole traders and SME's while providing them with a state-of-the-art work environment. Our design philosophy is 'affordable, simple to use workspace, geared to how we communicate and interact in today's connected world, providing the user with a creative environment, a community of individuals committed to hard work, and an ethos of collaboration and business sustainability.

## Contact us

- 📍 Boxworks Co.Work.Space  
40 Patrick Street, Waterford
- ✉ [info@boxworks.ie](mailto:info@boxworks.ie)
- ☎ 087 2379550 Jim Gordon (Director)
- ☎ 085 2521508 Emer Powell (Facilitator)



**Waterford  
Chamber**  
Advancing business together

Waterford Chamber is one of Ireland's oldest Chambers and also considered one of the most progressive. Established in 1787, still to this day it remains the leading business representative organisation in Waterford, welcoming all businesses, irrespective of size, as members.

Within excess of 400 members, an active and vibrant calendar of events is essential. We cater for the needs of all sectors, from Toys4Engineers to our Business Expo, Learn at Lunch and the Regional Leaders Programme.

In terms of Lobbying and Representation, Waterford Chamber has recently established six Policy Advisory

Boards, who will form policy around the important issues pertaining to the economic development of Waterford and the wider region.

Waterford Chamber is open to hearing from all members on what matters to their sector and very much looks forward to working with Crystal Valley Tech and its members in this regard.



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*The Collective Voice is Stronger*  
**Gerald Hurley, CEO Waterford Chamber**

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## Contact us

📍 Waterford Chamber,  
2 Great George's Street, Waterford

✉ [info@waterfordchamber.ie](mailto:info@waterfordchamber.ie)  
☎ 051 872 639



Cantec is the leading provider of managed print services where all your print and copy needs are covered by one reliable and expert partner. We supply the perfect solution for your workplace from our nationwide locations ensuring that our customers have quick access to our highly qualified technical staff as required. Our premium brands, using the latest in technological advancements guarantee that our customer benefit from enhanced security features, greater control and increased efficiencies.

Cantec also offer an in-house graphic design and printing service for all your corporate stationery, promotional and marketing material.

[www.cantecireland.ie](http://www.cantecireland.ie)

A white rectangular box with a thin border contains a testimonial. The box is set against a background of a red-tinted image of a printer. At the top and bottom of the box are white quotation marks. The text inside is in a white, italicized serif font.

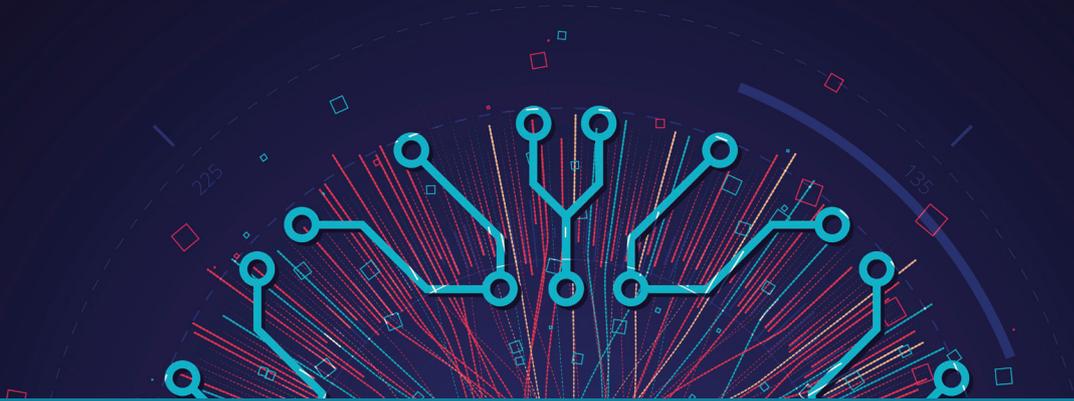
*The high level of support we receive from locally based technical staff means we have little or no down time of devices and a ready supply of print consumables. I would have no hesitation in recommending Cantec as a managed print provider.*

**David Flaherty**  
Senior Technical Analyst  
**Teva Pharmaceuticals Ireland  
and Cantec Customer**

## Contact us

📍 Cantec, Unit 3B,  
Cleaboy Business Park, Waterford

✉ info@cantecireland.ie  
☎ 051 337 012



**MORE TO FOLLOW.....**

**[info@crystalvalley.io](mailto:info@crystalvalley.io)    [www.crystalvalley.io](http://www.crystalvalley.io)**

(The companies included in this booklet is not an exhaustive list of Tech Companies in the South East)

