



**CRYSTAL VALLEY**

— PROUDLY CRAFTING TECHNOLOGY —

THE TECH  
**COMPANIES**  
OF CRYSTAL VALLEY

**2019 EDITION**

IN ASSOCIATION WITH  **IDA Ireland**



# CRYSTAL VALLEY

— PROUDLY CRAFTING TECHNOLOGY —



Crystal Valley Tech is now the go-to Industry Tech group in the South East Region, showcasing and promoting the growing Tech Cluster which consists of both Irish and Multinational companies. Crystal Valley Tech also helps IDA Ireland to promote the Region and they have met with numerous companies as we continue to promote the South East Region as a destination for Tech.

***Brendan McDonald,  
South East Regional Manager, IDA Ireland***



## THANK YOU IDA IRELAND

**Brendan McDonald, South East Regional Manager, IDA Ireland as well as the wider IDA Ireland Team were instrumental as advisors to Crystal Valley Tech when the new Industry Tech Cluster was being formed. IDA Ireland has been an ongoing source of support to Crystal Valley Tech and we are very grateful to them for supporting the printing of this booklet**



## WHO ARE CRYSTAL VALLEY TECH

Elaine Fennelly - *CEO, Crystal Valley Tech*

Larry Breen - *Chief Commercial Officer  
of Nearform*



Larry Breen  
*Chief Commercial Officer of Nearform*



Elaine Fennelly  
*CEO, Crystal Valley Tech*

## ADVISORY BOARD

Professor Willie Donnelly - *President WIT*

Donna Tilson - *Director of Data Insights, Sun Life*

Ciaran Cullen - *Director of Chamber of Commerce Waterford & CEO, Handheld Technologies Ltd.*

Ann Marie McSorley - *Founder & CEO, Veri*

Sandra Whelan - *Co-Founder & COO, Immersive VR Education*

Christine O'Neill - *Programme Co-ordinator*

[www.crystalvalley.io](http://www.crystalvalley.io)  
[info@crystalvalley.io](mailto:info@crystalvalley.io)



# **Giving a voice to the ever growing ICT community in the South East**

**A community of innovative, like minded companies committed to driving development, growth and policy within the ICT industry in the Southeast. We promote a regional reputation as a location of choice for the front runners in leading edge technology development.**





# CRYSTAL VALLEY

— PROUDLY CRAFTING TECHNOLOGY —

- Crystal Valley Tech's Directors and Advisory Board represent companies across the South East.
- We represent Enterprise Ireland and IDA Ireland companies.
- Our member companies have formally joined as members on [www.crystalvalley.io](http://www.crystalvalley.io) and in return receive many benefits as listed on our website.
- If you have an ICT company in the South East, please get in touch with us.
- If you are considering a move to the South East please get in touch with us.

**SIGN UP NOW! If you have an ICT company**

If you want to sponsor a Crystal Valley Tech Event  
**contact us - [info@crystalvalley.io](mailto:info@crystalvalley.io)**





## What we have achieved to date

On July 20<sup>th</sup> 2019 Crystal Valley Tech partnered with career zoo to bring 1000 professionals, mainly from Dublin to a recruitment event and tech summit in Waterford marking the 50 year celebration of the moon landing.



# Achievements to date

- Successfully launched our website and LinkedIn page which showcase the tremendous work of our companies along with links to hiring pages
- Raised the profile of the Southeast and put the region on the map as a Digital Region
- Attended Jobs Fairs in Cork and Dublin with groups of Southeast Companies to show the strength of our cluster
- Awarded Enterprise Ireland funding
- Participated in SERSF's ICT Skills Survey
- Hosted WLR FM Radio Shows with an emphasis on Tech
- Launched Ireland's first Workplace Direct Portal with Bank of Ireland
- Showcased our companies in Tech Ireland's book "Innovation Nation"
- Held an R&D Tax Credits Seminar
- Started a Women in Technology Subgroup
- Helped individual candidates relocate to the Southeast
- Took part in national events eg. Cyber Ireland launch in Galway, Women in Design Steamworks at Boxworks, Ireland South East Development's Office - Relocate to the Southeast event in Dublin, Crystal Valley Tech open day in the Hatch Lab Gorey and the AI conference in Kilkenny
- Visited many companies to see what they do and how we can help promote them
- Assisted in connecting individuals with relevant contacts both inside and outside the region
- We continue to create and raise awareness nationally of our region as a Digital Region which is one of our most important and ongoing initiatives
- Sponsored and mentored in Techstars Startup Weekend
- Commenced quarterly Tech Leaders working lunch



VISION WITHOUT ACTION IS MERELY A DREAM.  
ACTION WITHOUT VISION JUST PASSES THE TIME.  
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Love boats? Been waiting for the game-changing technology you've seen in your phone and car to come across to your boating lifestyle? This one's for you!

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*Our venture into the South East of Ireland has been an incredible success. We have been able to attract both entry-level and experienced candidates and the region offers a strong work/life balance to make it an attractive location to scale our operations.*

**Mark Atkinson**  
**Regional COO**



## Contact us

📍 Enniscorthy, Co. Wexford

✉ info@opusfundservices.com

☎ 01 571 3060



The Content Lab delivers high quality content for digital agencies and their clients.

We partner with digital agencies across the US and Canada long-term, providing them with persuasive and engaging copy for their own websites and marketing materials, as well as their customers' copy too.

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*For years I struggled to find a content writer who understood me, I have wacky ideas and a far out vision, but Abby and her team get me and creates some damn good content off the back of it. I have ran a digital agency for 12+ years now and can easily say that Abby is up there with the best content writers, in the world! She really listens and asks the right questions, and gets the content right, first time, every time.*

***Dave Hartshorne, Dijitul***



## Contact us

📍 Unit 12D, Six Cross Roads Business Park, Waterford

✉ [abby@thecontentlab.ie](mailto:abby@thecontentlab.ie)

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✉ [info@newlinkstraining.com](mailto:info@newlinkstraining.com)  
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*In Waterford, we have created a highly collaborative culture built on continuous improvement. We hire exceptional people from graduate level through experienced professionals who are eager to learn and share their knowledge with others. We offer a rich learning environment with real world training in technical and business skills and the opportunity to explore different career paths with many opportunities for advancement.*

**Dave Forristal,  
Ireland Site Lead**



SE2 provides the technology solutions that USA life and annuity insurers need to simplify operations, variabilise costs and bring new products to market fast. As a result of our ability to innovate, we have become one of the fastest growing technology and services companies in the USA Insurance Industry.

### Contact us

- 📍 SE2 Ireland Limited, IDA Technology Park, Butlerstown, Co. Waterford
- ✉ [HRireland@se2.com](mailto:HRireland@se2.com)
- 📞 051 359300

# Routematch



*Having access to a network of highly talented individuals with the drive to take tech to the next level has made our operations in the Crystal Valley region a phenomenal success.*

**Larry Breen, Vice President of Product**



Routematch is a leading software provider of passenger transportation and mobility technologies. We are committed to ensuring a world where accessibility, mobility and spontaneity are achievable for every rider and transit fulfills its promise to be the heart of every community.

## Contact us

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📞 051 306 272



Veri streamlines and digitises the nightmare that is training compliance records. Currently on construction sites, hospitals and skills-based businesses, training requires a paper trail for historic and on-the-job training that is often chaotic but mandatory for regulatory audit evidence.

Veri replaces spreadsheets and paper forms. Its modular format ensures training delivery can be benchmarked to track quality, milestones, skills, feedback & outcomes in real time via a simple mobile app that can be customised to the company's internal training or external sub-contractor. This data is viewable in custom reports or as an aggregate in data analytics to remediate problems quicker and ensure a better return on training investment.

[www.veri.ie](http://www.veri.ie)   [www.fioru.ie](http://www.fioru.ie)



*The availability of experienced tech personnel in the South East makes it a natural choice to locate a business. Add quality tech companies and their willingness to engage and collaborate with other local companies means there is a bright future ahead for the Crystal Valley region.*

**Shane Barron, CTO**



## Contact us

📍 Veri, Kilkenny Research & Innovation Centre,  
Burrell's Hall, St. Kieran's College, Kilkenny

✉ [sales@veri.ie](mailto:sales@veri.ie)  
☎ 01 906 0969



2Cubed specialise in website design and in delivering functional websites that exceed clients' expectations and performance. We offer web design services to companies in Ireland. Our web design offices are based in New Ross and Dublin. We strive to use the very best industry practices provided by our in house web development team. We believe that it's 'Your Web Strategy' and we are here to deliver and guide you to achieving the very best website possible. 2Cubed specialise in Website Development, Web Design, App Development, eCommerce Website Design, Website Marketing and Content Management (CMS). We also offer full website maintenance and management for your website.

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📍 19 Woodbine Business Park, New Ross, Co. Wexford

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☎ 051 440425



*I have hired Jennifer O'Brien on a number of occasions to design and develop web sites for Wexford CEB. I have always found her to be an expert in this area, offering creative solutions to the challenges of developing a website. I would recommend her if you are looking at developing a new site or expanding on an existing web presence.*

**Tom Banville**  
**Wexford County Enterprise Board**





# Sun Life

Sun Life Financial is a leading global financial services organization with 150 years' experience. We provide a diverse range of wealth accumulation and insurance products. We are based in Canada, the U.S., the U.K., Ireland, Hong Kong, the Philippines, Japan, Indonesia, India, China, Australia, Singapore, Vietnam, Malaysia and Bermuda. In our Waterford office we provide software development, business administration and a technical service desk to our North American, Canadian and International divisions. Established over 19 years ago in Waterford, Sun Life Financial has grown significantly and now employs over 400 employees.

Over the years, attracting high calibre IT and Business professionals has contributed to the growth in headcount but also demonstrated the capability to lead and influence the success factors in the US business to service its clients.

#### Contact Us:



Sun Life Information Services (Ireland) Ltd.  
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051 333 300



[www.sunlife.ie](http://www.sunlife.ie)

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We talk about 'connecting commerce' as Scurri adds value at multiple stages along the eCommerce journey: from helping get the purchase over the line in the basket, to selecting the most effective delivery option for each package, creating accurate labels, tracking the packages, and running analytics to deliver insight so we are continually helping improve the entire process for our clients.

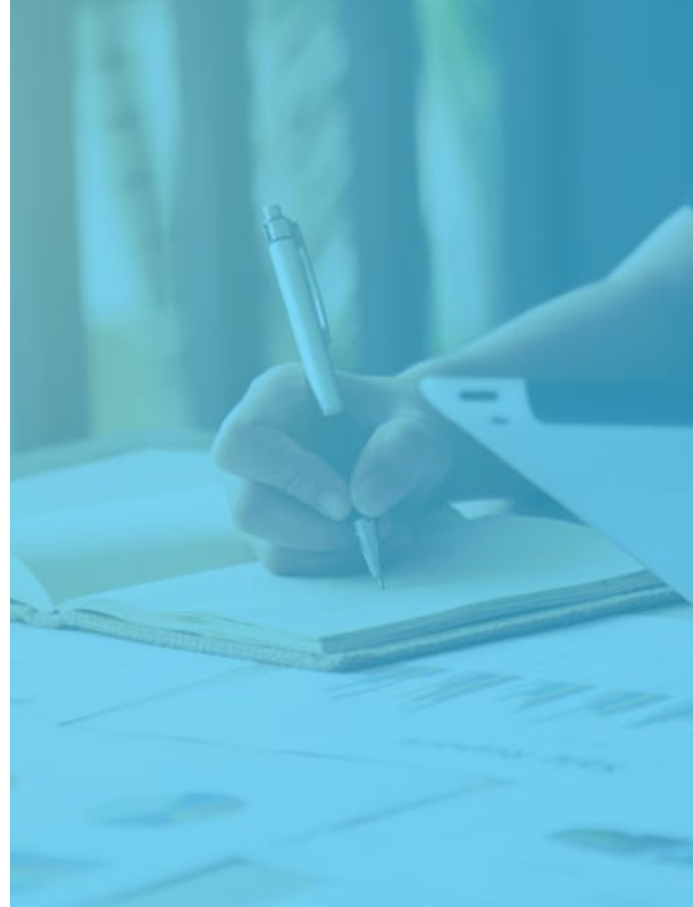
## Contact us

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Ferrybank South, Wexford

✉ sales@scurri.co.uk  
☎ 051 596 044



Immersive VR Education Ltd is a multinational award winning virtual reality software company dedicated to creating quality educational experiences for all students. Virtual reality is a new industry, and the benefits both inside and outside the classroom are only now being discovered. Our vision for the future is to see virtual reality become a staple tool for education and we strive to produce quality experiences that demonstrate this. CEO, David Whelan, says, "Our work is nothing short of a total disruption to the entire education market; the use of VR/AR is the biggest change in education since the introduction of computers."



## Contact us

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**BRAND | WEB | VIDEO | VR**

## Contact Us

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Waterford City, Waterford**

✉ **waterford@emagine.ie**

☎ **051 364 040**



Emagine is a digital creative agency specialising in experiential storytelling for the tourism and heritage sectors.

Using the power of the latest immersive technology and cinematic storytelling techniques, we have just launched the new 'Gates of Hell' experience in Wicklow Gaol. Emagine are the proud creators of award winning projects such as 'King of the Vikings' VR which became a turning point and a case study on how tourism and visitor experiences should be delivered in Ireland.

We create the highest quality content for commercial and creative projects. With highly-skilled in-house production teams we identify the message, create the mood, develop the narrative and communicate a real story thus fostering emotion, wonder and empathy within seconds.

Emagine will transport your audience to places they could only dream of and immerse them in scenarios at points in time, whether that be the past, present and even the future.





Blacknight is Ireland's leading web hosting company and ICANN-accredited domain registrar. Based in Carlow and 100% Irish-owned, Blacknight provides innovative solutions to more than 84,000 customers in 130 countries, with dedicated servers and colocation, a comprehensive range of Microsoft Windows and Linux-based hosting plans, domain name registration services, email, productivity and digital marketing tools.

Our success is built on leading-edge technology, backed up by international partnerships and an enviable reputation for customer service and support. We operate data centres in Carlow and Dublin and are certified to ISO 27001 for information security management systems.

**[www.blacknight.com](http://www.blacknight.com)**



## Contact us

📍 Blacknight Internet Solutions Ltd., Unit 12A,  
Barrowside Business Park, Sleaty Road, Graiguecullen, Carlow

☎ 059 918 3072  
✉ [sales@blacknight.com](mailto:sales@blacknight.com)



Challenging the Standards of Service

Eishtec's reputation as one of the UK & Ireland's most innovative service providers allows us to compete on a global stage. Strategically located across Ireland & the UK and staffed with highly skilled agents, our four state of the art centres allow Eishtec to be agile and responsive to clients' ever changing service needs. This is delivered through our absolute focus on process, delivery, insight and analysis.

*Our mission is to be the best. To excel in achieving our clients business outcomes through aligning our processes to deliver excellence in customer experience. Our location in the south east has allowed us access a highly qualified and engaged workforce - the backbone of our success.*

**Brian Barry, Owner**

## Contact us

📍 Eishtec, Unit 2, Cleaboy Business Park,  
Old Kilmeaden Road, Waterford, Ireland

✉ [info@eishtec.com](mailto:info@eishtec.com)  
☎ 051 337 800



Spearline's pro-active testing service identifies critical outages across global customer-facing contact numbers such as Toll / Toll Free. With Spearline's SAAS service, organisations all over the world have the ability to identify in real time if contact numbers are failing to connect or experiencing audio quality issues. Spearline provides a full range of end-to-end testing solutions for large enterprise customers including Manual, Automated, Mobile and Hybrid IVR testing.

*We are delighted that some of the world's greatest brands are using Spearline and getting great business benefits. This year we anticipate impressive growth and we continue to invest in the platform to ensure it offers customers outstanding value.*

***Liam Dunne, Sales Director***

## Contact us

📍 TSSG, ArcLabs Research & Innovation Building, WIT,  
West Campus, Carriganore, Waterford, X91 P20H, Ireland

✉ sales@spearline.com  
📞 086 383 4105



*When companies and third level institutions work together, they become a powerful engine for innovation and economic growth. Such collaborations in the South-East region have given rapid rise to new synergies and transformed industries whilst also informing the Institutes of Technology of the current needs of commercial contractors like CipherTechs.*

**Paul Power**  
**General Manager - Ireland**



CipherTechs EU MSSP - Managed Security Service Provider - offers both proactive and reactive support packages to assist clients with the operation and the monitoring of cyber security controls that protect corporate assets. Expertise is available in many security control technologies to produce fast, reliable, actionable outcomes. CipherTechs operates two redundant (failover) Security Operations Centres on a 24/7 basis.

### Contact us

- 📍 CipherTechs EU Ltd., Hebron House, MacDonagh Junction, Kilkenny City, Ireland
- ✉ [contact@ciphertechs.eu](mailto:contact@ciphertechs.eu)
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*Our mission is to provide the best end user experience by developing the best online experiences for our clients. We're a proud Waterford company working hard to help other businesses perform in the competitive online world. We strive to help our customers grow and empower their businesses with modern technology. In an ever-changing online world, our company is committed to innovation and progress. Waterford is the perfect place for this!*

**Abbygail Wood**

### Contact us

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*We're thriving in fabulous Kilkenny. Why? Because some of the smartest minds in technology love life here. Together TransferMate, Immedis, & Taxback are developing innovative technology solutions for the world's biggest brands including Uber, Google, Harvard, Wells Fargo & Canon. Do you have what it takes to bring us to the next level? If so, we'd love to hear from you.*

**Terry Clune**  
**CEO and Founder of**  
**Taxback Group**



## Taxback Group

Taxback Group is a collection of global companies that delivers focus driven, digitalised solutions to simplify the complexity of global business.

Established in 1996, Taxback Group is headquartered in Ireland and employs over 1500 staff across 33 countries.

**[www.taxbackgroup.com](http://www.taxbackgroup.com)**

### Contact us

- 📍 Taxback Group, IDA Business & Technology Park, Ring Road, Kilkenny
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- 📞 056 77 83400



**WATERFORD  
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Waterford Technologies are experts in compliance and storage management for email and file data (unstructured data). We enable organisations to deliver the power of information to those that need it, get more value from their email and file data, build deep insights, and meet best practices for compliance and legal risk mitigation. Our cutting-edge technology helps prepare a company's data for data compliance regulations such as GDPR and MiFID II.

**[www.waterfordtechnologies.com](http://www.waterfordtechnologies.com)**



*Our success in developing cutting edge technology has been fuelled by a talented and dedicated workforce here in the South East. Waterford Technologies is committed to innovation, progress and best in class results for our clients.*

**Lorcan Kennedy**  
**Chief Commercial Officer**



## Contact us

📍 Waterford Technologies, Confederation House,  
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☎ 051 334 967





SNAPSIM is a smart analytical platform designed to provide meaningful real-time data on employees' leadership capabilities for top managers and HR professionals and a fully autonomous learning and development process for employees.



*SNAPSIM was founded with a simple goal: to fuel people with the knowledge and skills they need to impact business results. We are a small, high-performing team based in the sunny South-East of Ireland. This location allows us to enjoy the high quality of life, stay focused on our product and work with our clients.*

***Yan Fedyanin, Managing Director***



## Contact us

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Tramore, Co. Waterford
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- 📞 +353 (0) 51 347 600





*The South East of Ireland is where I have chosen to build startups. I've experienced success with FeedHenry and nearForm. Now with Voxgig, my latest, as in all cases, our location was not a weakness but a strength. Great community, internationally experienced people who want a better quality of life and the embrace of remote-working make the South East a vibrant emerging tech hub.*

**Richard Rodger, CEO**



Voxgig is a SaaS conference and event company located in Waterford, Ireland with a remote international team. Our solutions help equip speakers, organisers, and exhibitors with the tools they need for the very best event creation, management and experience. Through our employment and business practices, we are also fully committed to supporting diversity and social inclusion in the South East.

## Contact us

- 📍 Voxgig, Boxworks,  
40 Patrick Street, Waterford.
- ✉ [hello@voxgig.com](mailto:hello@voxgig.com)



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**CGM, LLC is a software development firm that designs, develops and delivers software systems and outsourced solutions to Telecom Service Providers.**

**CGM Ireland provide quality assurance, testing and support development activities for CGM's online enrolment and auditing systems.**



*CGM had been developing software in the U.S. for several years and when the need arose to open an additional centre, Ireland, and Waterford in particular, seemed the best fit for our company. Waterford provides a strong combination of access to resources, stability of job force and technical infrastructure.*

***Ger Kehoe, General Manager, CGM Ireland***



## **Contact us**

- 📍 CGM Technical Support Services,  
ArcLabs Research & Innovation Centre,  
WIT West Campus, Carriganore, Co. Waterford
- ✉ [gerard.kehoe@cgminc.com](mailto:gerard.kehoe@cgminc.com)
- 📞 051 306 346



MIT Education Solutions provide secure, user-friendly school payment solutions for parents and students. Our online platform allows parents to make anytime, anywhere payments from any device, making it easier for them to pay school fees and trips in real-time.

Our mission is to create 21<sup>st</sup> century EdTech solutions that enhance the ways in which parents and students can interact with their schools.

*By providing parents with an online, easy to use payment platform, MIT are changing the way parents and schools interact.*

*Previously parents have had to travel to the school to make payments using cash or cheques; now with the MIT School Payment Solution parents can pay online anywhere, anytime using a laptop, tablet or smart phone.*

**Seamus Morris**  
**Managing Director**

## Contact us

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WIT West Campus, Carriganore, Waterford

✉ sales@mit.ie  
☎ 051 834 151 051 834 153



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LiquidEdge is a platform that transforms customer engagement in public venues into valuable real-time personal conversations by leveraging customer insights derived from the WIFI network, bringing WIFI into the heart of sales and marketing.

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WIT West Campus, Carriganore, Co. Waterford
- ✉ [sdavy@liquidedge.io](mailto:sdavy@liquidedge.io)
- 📞 051 845 680

## ***Artificial Intelligence***

Our brain has immense learning power. What if we focus all this in a specialised domain free from all distractions? Mimicking the brain learning process, scientist developed Deep Learning algorithm enabling the machines to make smart decisions. The ever-increasing computational power along with the advancement in algorithm is helping us develop predictive models for wide range of applications.

**[www.seqome.com](http://www.seqome.com)**



SEQOME is a Deep Learning Framework for Developing Predictive models. The platform has been successfully applied to Genomics, Healthcare, Drug Discovery and has potential to be used for a wide range of applications. It uses state of art technologies for feature identification, optimization of learning parameters, network pruning and cross validation. The framework is equipped with APIs to seamlessly integrate with existing IT infrastructure, Health Informatics systems, Diagnostics Lab and a wide range of existing systems.

### **Contact us**

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Main Street, Tramore, Waterford.
- ✉ [info@seqome.com](mailto:info@seqome.com)
- 📞 051 583 348





# Red Hat

Red Hat is the world's leading provider of open source, enterprise IT solutions delivering a comprehensive portfolio of products and services that are trusted by more than 90% of Fortune 500 companies. The Waterford site specialises in the design and development of products and solutions for Red Hat's hybrid cloud portfolio. With strong links to Waterford Institute of Technology, the CoderDojo movement and a number of local schools, Red Hat is a multinational with a local feel.

[www.redhat.com](http://www.redhat.com)



*We are excited to play our part in the technical renaissance that is taking place in the South East region. The talent pool and cultural diversity here are the perfect complement to Red Hat's open source community ethos.*

**James Mernin**  
**Director of Engineering (Cloud Services)**  
**and Site Lead, Red Hat**



## Contact us

📍 Red Hat, Communications House,  
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☎ 051 810 111



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“

Delivering innovative consultancy, resourcing & software solutions to the global life sciences industry. Aphex adopts a cooperative approach to problem solving, providing our clients with services and technology backed by our industry experts with a first-class knowledge base. We bestow our clients with lean, innovative & compliant engineering solutions

”



ArcLabs, Carriganore, Co Waterford



[www.aphex.ie](http://www.aphex.ie)



[info@aphex.ie](mailto:info@aphex.ie)



051 572 170



ÍOCsave is the largest Irish owned, independent card payment processing company in Ireland who take pride in supporting SME's across Ireland. Because we know the issues Irish business face at the moment, we provide a more cost effective solution to small and medium businesses in Ireland. Our industry leading payment technology provides full contactless payments in addition to building a long term beneficial solution in providing payment solutions.

**[www.iocsave.com](http://www.iocsave.com)**



## Contact us

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✉ [info@iocsave.com](mailto:info@iocsave.com)  
☎ 01 254 8883





# **mindaclient**

MindaClient provide tailored CRM systems for SMEs, the Mobile Service sector, Education and Hospitality sectors

We deliver a professional, personable and customer focused service to our clients and always aim to exceed their requirements.

---

*We have been operating in the Crystal Valley region for 16 years. We pride ourselves on our personal customer service. Much of our service is delivered over the cloud but if we need to meet our clients, from our base in Kilkenny, we have access to 80% of the population in less than 2 hours.*

---

***[www.mindaclient.com](http://www.mindaclient.com)***

## **Contact us**

- 📍 Mindaclient, 11 Patrick Street,  
Kilkenny, Ireland
- ✉ [hello@mindaclient.com](mailto:hello@mindaclient.com)
- 📞 056 77 20873

# DATAWORKS<sup>®</sup>

redefining possibilities

*As one of the longest established software companies in the South East we have always believed that it is imperative that we attract and develop highly skilled staff to ensure we continue to grow and contribute to the prosperity in the region. I believe the momentum gained by Crystal Valley Tech since its inception will help progress the local economy and employment in the region even further.*

**Liam Curham, CEO**

Dataworks have helped leaders in the Life Sciences deliver better outcomes through Digital Transformation for over 24 years. We continue to grow through the high demand for our Software Development, Validation Services and Managed Services offerings.

We understand the processes in the medical device and pharmaceutical industries, and we know how to apply the right technologies. Our systems empower teams to work more effectively, equipping you to operate faster and smarter.

For you, this leads to better outcomes for your customers, patients and your team.

## Contact us

- 📍 Dataworks, Unit 4i,  
Six Cross Roads Business Park, Waterford, Ireland
- ✉ [info@dataworks.ie](mailto:info@dataworks.ie)
- ☎ 051 878 555



*Radius Technologies success has been underpinned by the culture of innovation in deploying value driven, bespoke solutions to meet our client's evolving technology requirements. With a highly resilient private cloud infrastructure delivering both Voice and Data solutions Radius Technologies remain at the forefront of cloud and enterprise grade technologies. Headquartered in Waterford, the South East has been a fantastic location to grow and expand our business from.*

**Jerry Buckley,  
Managing Director**

Radius Technologies provides managed private cloud environments, outsourced helpdesk services and unified telecoms solutions (cloud and on premise) to companies throughout Ireland. Services range from cabling, connectivity and system management to cyber security auditing and business continuity planning, Radius deliver the cross platform skills to pull it all together. Multi-site and geographically separated businesses are a speciality. In business for over 21 years, Radius has office in Waterford, Cork and Dublin.

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- ✉ [info@radius.ie](mailto:info@radius.ie)
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NearForm builds software that integrates digital technology into all areas of a business, helping our clients to improve the way they operate and the value they bring to their customers. From our HQ in Tramore, Co. Waterford and with multi disciplinary teams distributed around the world, we service an impressive list of global businesses across multiple industry sectors. We can transform a client's online platform to be much faster, more agile and deliver a transformative experience for their customers.

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📍 Nearform, Tankfield, Convent Hill,  
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☎ 01 5143545  
✉ [ireland@nearform.com](mailto:ireland@nearform.com)



Niggle is a cloud based job management system that makes it extremely easy to capture, control and complete the never ending list of small and medium jobs that need to be done on a daily basis.

**WWW.NIGGLE.IE**

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*With Niggle, we spend more time working on jobs and less time managing them.*

***Facilities Manager, Waterford***

---

### **Contact us**

✉ [info@niggle.ie](mailto:info@niggle.ie)

☎ 051 272 111



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HCS Business Solutions provides Outsourced & Managed IT Services, Bespoke Software Solutions, IT System Upgrades, Managed IT Security, Managed Telecom Services and Microsoft Cloud Services to a variety of businesses of all sizes throughout Ireland. As Microsoft Gold Partners, HCS Business Solutions specialise in delivering Microsoft Cloud Services, such as Office 365, SharePoint and Azure.

HCS Business Solutions partners with Irish businesses to digitally transform their processes and to help them work smarter with IT. By leveraging the power of IT, HCS Business Solutions provides the tools they need to succeed in business, within a perimeter of intelligent security solutions ensuring their business is protected against modern cyber threats.

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✉ [enquiries@hcs.ie](mailto:enquiries@hcs.ie)  
☎ 051 595 200

*As Microsoft's preferred partner in the South East and having previously been a finalist at the worldwide partner awards, HCS have the proven credentials to provide cutting edge technologies and solutions in a cloud-first, mobile-first world.*

**Neil Phelan, Director**



Tripwire is a leading Irish installer of a wide range of security solutions, automation and parking systems. Our technical knowledge and expertise allow us to use modern technologies to integrate these systems together in a seamless and scalable fashion.

**WWW.TRIPWIRE.IE**



*With technology developing fast our aim is to continually keep abreast of emerging trends and innovations to enable our customers to benefit. Having access to high quality tech people in the Crystal Valley Region is a major help for us to reach our goals.*

**Kevin Moriarty, Technical Director**



### Contact us

- 📍 Tripwire, Unit 101,  
Sixcross Roads Business Park, Waterford
- ✉ info@tripwire.ie
- ☎ 051 374 988





*We are doing business in an exciting time, with innovation in technology driving the global ecosystem. ServisBOT is proud to play a role in stimulating and supporting innovation, collaboration and economic growth within the fast-growing community of Waterford.*

**Cathal McGloin,  
Founder & CEO**

The ServisBOT Conversational AI Platform provides a suite of tools and services that enable businesses to easily build chatbots, virtual assistants and natural language solutions, improving inbound and outbound customer and employee engagement across the organization and across all channels (web, mobile, SMS, social, smart speakers, voice and IVR). The platform is built on an enterprise-grade architecture that supports centralized security, integration and deployment. This ultimately leads to superior customer experience and better business outcomes.

## Contact us

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Carriganore, Waterford
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- [www.servisbot.com](http://www.servisbot.com)



# StitcherAds

StitcherAds is a Facebook & Instagram Marketing Partner, enabling retailers to automate data-fueled campaigns for optimal performance. Clients across the globe work with StitcherAds for its omnichannel marketing capabilities, data processing technology, pre-to-post campaign optimization, creative automation and customizable reporting. StitcherAds' growing team in Waterford, London, New York City, Austin, TX and Cape Town is working toward a single mission: fueling innovation and growth in the social advertising space.

[www.stitcherads.com](http://www.stitcherads.com)



*Our Waterford-based development team is dedicated to delivering first-class advertising solutions and usability. We've been first to market with several game-changing features. StitcherAds is looking to build on its momentum as a tech innovator by continuing to source top talent within the Crystal Valley.*

***John Stacey, Head of Development***



## Contact us

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✉ [waterford.office@stitcherads.com](mailto:waterford.office@stitcherads.com)



Unitec are an international technology company with offices in both Ireland and South Africa. Our extensive range of IT services and solutions includes Managed IT Services, Unified Communications, Cloud Services, Network Infrastructure, Consultancy, Data-Centre, Security Services, IT hardware and software supply. At Unitec, we are greatly renowned for our provision of technical expertise in a manner that is accessible by all our clients – Accessible Expertise. We have gained this status through our continuous delivery of expert advice and superior service to all our customers. Unitec work with the world's leading technology companies including Microsoft, Lenovo, Dell, Vmware, Cisco and Fortinet.

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## Contact us

📍 Unitec, Carrigeen Industrial Estate, Clonmel,  
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☎ 0818 222 132  
[www.unitec.ie](http://www.unitec.ie)



ProVision Vehicle Cameras is Europe's leading provider of Fleet Risk Management solutions and the creators of CameraMatics. CameraMatics turns your fleet into a smart fleet. ProVision take fleet tracking and add vehicle and driving data. We layer real-time alerts plus live and historic video. We combine vehicle walkaround and accident reporting apps and finally, connect it all to our powerful cloud platform. CameraMatics provides instant access to your fleet data and status, anytime, anywhere on any device.



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Sedicii's multi award winning technology allows two parties to prove to each other that they both have exactly the same information without having to share it. An individual can assert their identity to the required level, keep their personal data private and receive value for the use of their data.

Sedicii technology enables improvements to operational efficiency and security for enterprises and organisations who now, under GDPR legislation, have a legal obligation to securely manage that personal data.

**IDENTITY WILL POWER THE NEXT  
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Sedicii is pioneering a growth strategy based on our patented Zero Knowledge Proof Technology that will transform how personal data and data privacy is managed across the world. We want to leverage the highest calibre technical expertise the Crystal Valley region can offer to create a company that delivers exceptional value and results for our customers.

Rob Leslie, CEO



### **Contact us**

- 📍 Sedicii, ArcLabs Research & Innovation Centre, WIT West Campus, Carriganore, Waterford
- ☎ 051 302 191
- [www.sedicii.com](http://www.sedicii.com)



The nature of Thimba Media is that the business engages in performance marketing and lead generation mainly within the iGaming and FinTech Verticals. Thimba attracts large amounts of users from multiple online and mobile marketing channels and directs them to the groups B2B customers which are predominantly iGaming and Financial technology operators.

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*Create market leading products and solutions that grow our clients' businesses by cultivating excellence in our people and their ideas.*

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- *Collaborative Team Work*

#### **Contact us**

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Waterford, Ireland

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[www.thimbamedia.com](http://www.thimbamedia.com)



*Our motivation to give our best every day comes from this core purpose: we challenge conventional thinking and innovatively use all our resources to drive positive change in the lives of our stakeholders and communities across the world.*

***John Kelly, Centre Head***



We are Tech Mahindra Business Services. We are here to deliver a high quality and enjoyable experience to your customers. As experts in end-to-end customer relationship management, our people are experienced in connecting with customers through great experiences. Our strength lies in the fact that we don't just manage calls, we handle emotions and expectations with sensitivity, while our focus on the commercial aspect also helps make these customer relationships more profitable for you. Our people capability is enhanced by strong data, technology know-how, operational excellence and strategic analytics, ensuring attentive and positive experiences that leave your customer truly connected to you.

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# structure101

Structure101 is a leading developer of codebase visualization and specification tools. Thousands of customers worldwide use Structure101 products to bridge the gap between software architecture and code, dramatically improving developer productivity.

**“It’s like Google Maps for your code”**

*Having been one of the first, lonely Waterford technology startups in 2000, we really appreciate the benefits of being one of a strong cluster of companies in the Crystal Valley region.*

**Chris Chedgey, CEO**

## Contact us

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Dunmore East, Co. Waterford

✉ [info@structure101.com](mailto:info@structure101.com)  
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*Source BioScience has continuously developed and expanded over the years, resulting in further investment and employment in the South East. We pride ourselves in quality, turnaround times and communication with our customers, which in turn has strengthened our reputation among the pharma community*

**John Calvo,  
Site Manager, Source,  
BioScience Ireland**



With over 30 years' experience working in the GMP regulated field of Stability Storage, Source BioScience offers a complete service. Whether you are looking for Stability Storage, Microbiology & Sterility testing, DNA Sequencing or Stability Storage equipment, Source BioScience can meet all your needs as a trusted partner. Located in Tramore, Co. Waterford, Source BioScience is your one-stop-shop for pharmaceutical services catering for both national and international customers. Additionally Source BioScience have sites in the UK and USA to meet your global requirements with significant benefits to a global partnership.

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Motoklik is empowering confidence in Motorsports through Artificial Intelligence and patent pending technology. We're automating suspension set-up, solving a problem that affects 9 in 10 racers, with the ultimate goal of becoming an OEM supplier.

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*We're proud to be involved with Ireland's South-East tech ecosystem. Being a company focused on outdoor activities supported by smart-tech, the South-East offers both a lifestyle and access to a knowledge base that complement our business needs*

## Contact us

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Carriganore, Co. Waterford, Ireland

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✉ [jens@motoklik.com](mailto:jens@motoklik.com)





In 2011, companies in Ireland had little, or no access to bank credit, working capital and other credit facilities. Banks weren't lending and thousands of companies were suffering badly. However, we could see that with the capital they needed, they would succeed. Banks would not provide this. Using our proprietary platform, Credebt Exchange®, we could reconcile the requirements of businesses' need for working capital with investors' appetite to support these businesses for a secure return. To date, businesses the breadth of the country have flourished using Convertibill® and recommend it to other businesses. Businesses in all sectors from manufacturing, retail, distribution, construction and retail use Convertibill® because it provides the trade finance they need on their terms. Rowland Smithers and Gillian Walsh, a Waterford native, are managing the South East Branch and looking forward to making a positive impact on the region.



*Convertibill provides tech business finance in the South East that funds growth*

***Rowland Smithers***



## Contact us

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"hello telecom" provides a full VoIP telecom solution combining virtual phone numbers globally. It provides opportunities for businesses to scale. Being cloud based, there are no hardware costs and remote working is provided for.





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Kyckr provide corporate data for KYC, AML, and risk mitigation globally. Kyckr provide data on corporates and associated persons, such as shareholders, directors and ultimate beneficial owners. Kyckr technology is used globally for validation and verification of existing corporate books, corporate on boarding and the automated refresh of corporate information via real time alerts as information changes. Kyckr data is sourced and delivered in real time, from legally reliable sources including over 200 corporate registers from around the world. Of the top 50 banks in the world, 35 access Kyckr Services.

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*Kyckr provide award winning, commercially proven products for the authentication of businesses globally. We have developed API's and cloud-based decision engines for Best in Class KYC due diligence and customer on-boarding. Our products offer a significant competitive edge to our customers with automated data cleansing, remediation and on-going monitoring that dramatically improves customer on-boarding timelines.*

***Ben Cronin - CEO, Kyckr Ireland***



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Errigal is a leading technology company providing software applications to manage, monitor and report on a large range of devices including Distributed Antenna Systems (DAS), fiber, power utilities and smart meters. At Errigal, we pride ourselves in creating an environment where our staff can thrive and reach their full potential. We embrace new technologies and tools to help us deliver top quality applications and services to meet our customers' needs.

[www.errigal.com](http://www.errigal.com)

*The last few years have seen phenomenal growth for Errigal. This has been achieved by access to a wealth of talent, from graduates to experienced professionals, here in the Crystal Valley region.*

***Eileen Dillon, Director of Engineering***

## Contact us

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Canada Street, Waterford

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☎ 051 301 743



*As a niche producer of software solutions to the food, microbrewery, warehouse and facilities management sectors setting up in the Crystal Valley allows us to reach our customers throughout Ireland and Europe.*

**Ciarán Cullen,  
CEO, Handheld Technologies Ltd**

Handheld Technologies Ltd provide high tech software systems for a mobile workforce that captures and distributes data from handheld devices. This gives managers real time visibility to track, monitor and control sales of variable quantities, stock levels, prices and discounts. Our software simplifies complex mobile processes, eliminates paper procedures and enables you to easily track and trace stock and sales.

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📍 Handheld Technologies Ltd,  
Waterford City Enterprise Centre,  
Waterford Business Park, Cork Road, Waterford  
[www.handheld.ie](http://www.handheld.ie)



Tucr.io is a financial technology company with a mission to help people budget and pay for the moments that matter most in their lives. Through our payment platform we help our clients to grow revenue by enabling them to offer their customers flexible payment options at their point of sale, spreading the cost of purchases over multiple payment installments.

*We are an ambitious and innovative company utilising some of the latest developments in financial technology to deliver first class solutions to our growing customer base. We are look forward to contributing to the overall success of the Crystal Valley region as a focal point of innovation and success.*

***Justin Kearns, CEO***

## Contact us

📍 Tucr.io, Fumbally Exchange,  
Viking Triangle, Waterford

✉ info@tucr.io  
☎ 051 364 012



*Over the past 10 years a start up ecosystem has developed in Waterford which has benefited Kollect. We've also been able to tap in to the highly skilled, educated and experienced work force in the south east which has allowed us to double our team each year since 2016*

**John O'Connor, CEO**



Kollect's business model is similar to Uber, the on-demand taxi platform, but instead of moving people, Kollect moves waste. Our mission is "creating simple ways to get all waste collected and recycled globally, innovating in customer service". Simple means that customers find us easily through search, receive a quote for the job, a date for collection and the ability to book and pay online. Customer service is not a department, it's the backbone of our company.

**[www.kollect.ie](http://www.kollect.ie)**

## Contact us

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***Gareth McGrane, Head of HR  
UK&I Grafton Group***

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### **Contact us**

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Backed by 20+ years' focused experience, our best-in-class, OpEx OEE software supports the worldwide manufacturing community with thousands of users in hundreds of sites from Seattle to Shanghai, who trust us to deliver sustainable OEE performance improvements. Our software and expertise helps manufacturing managers to reduce downtime, increase capacity, reduce costs and deliver manufacturing excellence.

*With the support of OEEsystems we switched from a manual, paper and spreadsheet system to automated, real-time data collection, analysis and prioritisation of true root-cause issues. This has delivered a 68% reduction in downtime, 29% increase in capacity (production of 33 million more contact lenses a year) and an 18% reduction in costs. And we receive payback / R.O.I. on our investment every 10.5 days.*

## Contact us

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Gurnafleur Business Park, Clonmel, Co. Tipperary

✉ [info@oeeystems.com](mailto:info@oeeystems.com)  
☎ 052 617 0386

*With the increased ownership of smartphones/tablets it means that consumers are less likely to have a desktop printer at home – but the need for printing documents like payslips, CVs and boarding passes has not diminished, causing an increased demand for public pay-as-you-go printing.*

**Thomas Marry,  
Managing Director**



Established in 2004, Print Copy and GO, a SurfBox Company, is an automated self-service printing/copying/scanning and internet provider that operates across the UK and Ireland, serving the shopping centre, airport and public library sectors. The company is continuously evolving to meet changing digital trends and consumer demands. Along with the innovative technologies we employ, we have a strong knowledge of the industries within which we operate and provide a service that effectively aims to reduce costs, improve efficiency and deliver a high quality customer experience.

## Contact us

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Thomastown, Kilkenny
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- 📞 086 220 8008

# ***Datapac***

Datapac is one of Ireland's largest and most successful ICT services and solutions providers and have been at the forefront of technology innovation for almost four decades. From purpose built headquarters in Enniscorthy, our Network Operations Centre provides a comprehensive range of technology and service offerings to leading Irish organisations nationwide, that include managed services and ICT support, cloud services, unified communications, managed print, network, storage and virtualisation solutions, business continuity and IT security.

Datapac partners with global technology innovators such as HP, HP Enterprise, Microsoft, Sophos, VM Ware and Datto, holding advanced levels of accreditation and with achievements being recognised locally, nationally and internationally. Proud of its legacy at the heart of the South East, Datapac has corporate social responsibility and a commitment to regional talent development as key pillars of its corporate value statement.

*This forum to collaborate with other like-minded organisations and individuals is an extremely valuable platform for Datapac to contribute to the growth of talent and opportunity in the ICT sector in the South East where we have a proven track record of continual development for over three decades.*

***Karen O'Connor,  
General Manager  
ICT Services & Solutions***

## **Contact us**

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*To provide  
automated  
reconciliations  
across the  
global funds  
industry*

**Des O Donohoe,  
Co-founder & COO**



Fund Recs was founded by a team of technologists and fund administration industry veterans in 2013. Using state of the art technology, they have developed cloud-based reconciliation software for the global funds industry, which helps fund administrators, depositories, fund managers and audit firms reconcile complex data. The software is currently being used to service funds across 5 continents.

### Contact us

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- ✉ [padraig@fundrecs.com](mailto:padraig@fundrecs.com)
- 📞 086 408 0128



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Abodoo is the sourcing platform for Recruiters to access SmartWorkers. Launched from Gorey, Wexford, Abodoo is now the fastest growing job site for remote and regional workers with professionals registering in 62 countries. To post your roles simply go to [www.abodoo.com](http://www.abodoo.com) and you will receive a complimentary Talent Heat Map of the available skills of the South East.

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Wilder Wander creates digital tourism apps and engaging educational products for public, private and NGO sectors, landowners and educational facility managers to engage visitors in the great outdoors.

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Innovation House, M11 Business Campus,  
Knockmullen, Gorey, Co. Wexford



Curio is a software platform that is improving the ability of commercial enterprises, government agencies, NGOs, educators and individuals around the world to more effectively come together on large scale environmental projects. It simplifies recruiting of volunteers, fundraising for projects and leverages project activity to provide educational resources and citizen science opportunities to local communities.

Curio also delivers transparent accountability, quantifying ROI of environmental projects, with clear monitoring, evaluation and reporting services to ensure that positive impacts are effectively communicated and long-lasting.

[www.curio.xyz](http://www.curio.xyz)

### Contact us

📍 EETC, Milehouse Rd, Bellefield, Enniscorthy,  
Co. Wexford, Ireland. Y21 D8W6

✉ [info@curio.xyz](mailto:info@curio.xyz)



*Parolla has been developed entirely in Waterford and we've had a great time doing it. I'm not sure if it's the sea air in Tramore or the supportive tech community in Waterford City but things seem to be happening for us here.*

**Mark Ogilvie,  
Managing Director, Parolla**

Parolla is a cloud based payroll software written for Irish SME's. Our multi user interface allows business owners, accountants and employees to manage payroll data with a minimum of information and transcription errors.

Parolla interfaces directly with Revenue, synchronises with Xero cloud accounting software, and has been written in the GDPR environment with Privacy By Design as a core principle. Being cloud based we are Mac compatible and all data is regularly backed up.

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**Yvonne Rath, Creative Director**

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*In 2017, Waterford became one of the few cities in Ireland to have a start up incubator for tech (WIT – ArcLabs), an accelerator (NDRC), a venture capital company (Sure Valley Ventures) and a company to promote tech (Crystal Valley Tech).*

***Barry Downes,  
Managing Partner, Sure Valley Ventures***

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**Mike Kelliher,**  
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**Jim (Flash) Gordon**

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The QUESTUM Acceleration Centre is Limerick Institute of Technology's flagship enterprise centre - located in Clonmel, Co. Tipperary and sited at the entrance to the Ballingarrane Science and Technology Park. The Centre packs a significant amount of activity into its 1,600m<sup>2</sup>, with a combination of 4-person and 2-person offices, research and laboratory space, training suite, conference room and meeting rooms, hosting HPSU and export focused companies, as well as PhD lead research. Resident-clients have access to its Entrepreneur-in-Residence, LIT researchers, mentor network and the Ryan Fund Entrepreneurship Fund - a seed investment fund launched in 2014 for start-up companies on LIT's Tipperary campuses, established in honour of the late Dr Tony Ryan.

---

**QUESTUM** has established itself as a successful part of the local enterprise ecosystem and works closely with the other enterprise actors in County Tipperary and the wider South-East region such as the **Local Enterprise Office, Enterprise Ireland, Tipperary Economic Development Unit, Tipperary Chamber of Commerce and Tipperary Skillnet** among others.

---

### **Contact us**

📍 **QUESTUM Acceleration Centre**  
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***Alicia Maguire, General Manager***



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NDRC sources and builds young digital companies to invest in, ensuring digital entrepreneurship is a vibrant and growing part of the economy. NDRC runs accelerator programmes in Dublin, Galway and Waterford.



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New Frontiers is Enterprise Ireland's National Entrepreneur Development Programme delivered in the South East by the Institutes of Technology in Waterford and Carlow.

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*The mission of New Frontiers is to create regional and economic prosperity by effectively supporting highly ambitious entrepreneurs who are capable of creating sustainable new businesses and jobs. Many of the technology companies who are members of Crystal Valley Tech are former participants of the New Frontiers/ SEEP Enterprise Development Programmes at WIT.*

***Eugene Crehan, Programme Manager at WIT, Director of Programmes, CEDRE, WIT.***

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[localenterprise.ie/waterford](http://localenterprise.ie/waterford)



### Contact us

✉ [info@leo.waterfordcouncil.ie](mailto:info@leo.waterfordcouncil.ie)  
☎ 0761 10 2905

Tw: [@leowaterford](https://twitter.com/leowaterford)  
Fb: [facebook.com/WaterfordLEO](https://facebook.com/WaterfordLEO)



# Regional Skills

## SOUTH EAST

Partnerships for Skills

The South East Regional Skills Forum (SERSF), funded by the Department of Education & Skills, brings industry and education providers together to address skills and education needs in the South East. This is achieved by supporting enterprise to determine and articulate its skills and training needs and facilitating greater engagement with higher and further education providers. This is supported by robust labour market information and analysis. The SERSF also acts as a point of contact for industry and education providers for enhanced engagement.



*When there is a clear skills need from employers, the education and training providers are more than willing to respond. My job is to bring the interested parties together and facilitate solutions.*

**Edmond Connolly, Manager**



### Contact us

- 📍 The Dargan Centre, Institute of Technology  
Carlow, Kilkenny Road, Carlow
- ☎ Edmond: 087 831 4729
- ✉ [info@waterfordchamber.ie](mailto:info@waterfordchamber.ie)  
[www.regionalskills.ie](http://www.regionalskills.ie)





# IRELAND SOUTH EAST



The Ireland South East Development Office (ISED) works with leaders of the major regional industries as well as the chief executives of the councils of the five counties in the South East (Carlow, Kilkenny, Tipperary, Waterford, and Wexford).

**Its priority is to make the South East the first choice for business, careers, inward investment and tourists.**

**[www.irelandsoutheast.com](http://www.irelandsoutheast.com)**

## Contact us

📍 C/O Enterprise Ireland Offices, IDA Industrial Estate,  
Cork Road, Waterford

✉ [alan@irelandsoutheast.com](mailto:alan@irelandsoutheast.com)



**Kilkenny  
Chamber**  
Advancing business together

**Since its establishment in 1948, Kilkenny Chamber has been the voice of business at every meeting and event in which key decisions were being made about the future direction of Kilkenny Inc.**

**Over the years it has provided supports for businesses in the areas of Training, Networking, Trade Services, Lobbying and promoting Kilkenny as a great place in which to do business.**

***“Let’s work together”***

***John Hurley, CEO Kilkenny Chamber***

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## WHAT WE DO

In recent times Kilkenny Chamber has been particularly prominent in its engagement with Yulefest, Kilkenny Age Friendly initiative, the #ShopKilkenny shop local campaign and the provision of targeted training to the Retail Sector aimed at combating the challenges from online shopping. Some of the unique initiatives and events which simply would not happen without Kilkenny Chamber include the Kilkenny Business Awards, Kilkenny Chambers Corporate Golf Challenge in Mount Juliet, the Kilkenny Gift Voucher scheme, the Medieval Mile Pass and International Trade Development Services.

## 70 YEARS IN THE MAKING

Kilkenny Chamber is a vital cog in the wheel of commerce in the city and county with the clear objective of advancing business together. Established now for 70 years, it is solidly positioned to continue its work of supporting the business dynamic in Kilkenny well into the future.

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## Contact us

- 📍 Kilkenny Chamber of Commerce,  
11 Patrick Street, Kilkenny City
- ☎ 056 7752767
- ✉ [admin@kilkennychamber.ie](mailto:admin@kilkennychamber.ie)



**Waterford  
Chamber**  
Advancing business together

Waterford Chamber is one of Ireland's oldest Chambers and also considered one of the most progressive. Established in 1787, still to this day it remains the leading business representative organisation in Waterford, welcoming all businesses, irrespective of size, as members.

Within excess of 400 members, an active and vibrant calendar of events is essential. We cater for the needs of all sectors, from Toys4Engineers to our Business Expo, Learn at Lunch and the Regional Leaders Programme.

In terms of Lobbying and Representation, Waterford Chamber has recently established six Policy Advisory

Boards, who will form policy around the important issues pertaining to the economic development of Waterford and the wider region.

Waterford Chamber is open to hearing from all members on what matters to their sector and very much looks forward to working with Crystal Valley Tech and its members in this regard.



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*The Collective Voice is Stronger*  
**Gerald Hurley, CEO Waterford Chamber**

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## Contact us

📍 Waterford Chamber,  
2 Great George's Street, Waterford

✉ [info@waterfordchamber.ie](mailto:info@waterfordchamber.ie)  
☎ 051 872 639





Wexford Chamber has over 240 members and hosts over 100 networking and training events each year which provide an effective platform for businesses to expand their network of business contacts and increase the profile of their business, which leads to the generation of new business opportunities. Wexford Chamber has become synonymous with some of the most popular networking events on the business calendar; namely the Wexford Business Awards, the Wexford Business Summit and the 'Wexford Style' Fashion Show. Other events include Business After Hours, B2B Breakfast Meetings, Business Lunches, Information Seminars and workshops etc. We lobby relevant stakeholders on key issues affecting Wexford businesses – our commitment is to ensure that the voice of the Wexford business community is heard through our lobbying and interaction with politicians and our own Local Authority. The Chamber continues to make policy submissions and influence elected representatives. It aims to act as the voice of the business community in Wexford, representing its members on items of local or national interest.



*We create opportunities for our Members to connect and network with other businesses, leading to growth and profitability – promoting Wexford as THE place in which to do business*

**Graham Scallan,  
President**



### **Contact us**

📍 Hill Street, Wexford Y35WR99  
☎ 053 9122226  
✉ [info@wexfordchamber.ie](mailto:info@wexfordchamber.ie)  
[www.wexfordchamber.ie](http://www.wexfordchamber.ie)





## **Dungarvan & West Waterford Chamber**

Advancing business together

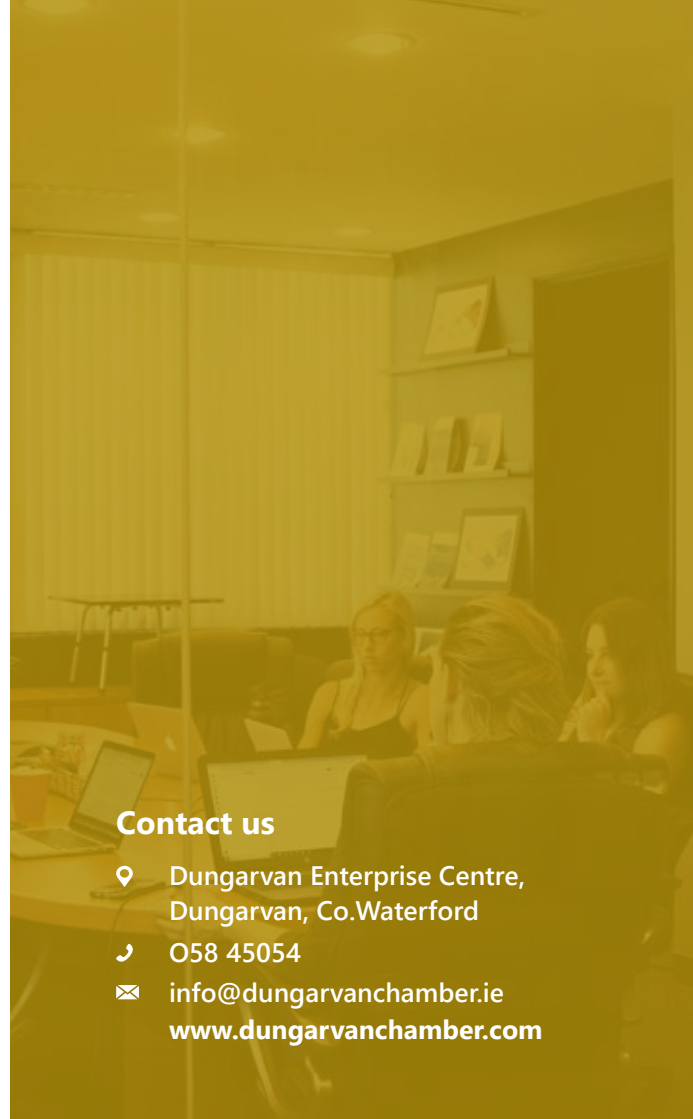
The Dungarvan & West Waterford Chamber is the largest business network in West Waterford, connecting businesses to improve prosperity and opportunities within the region.

The Chamber provides a variety of services to Retail, Industrial, Service, and Professional businesses all over West Waterford, representing members and their interests at local, regional and national levels.

The Chamber is involved in many forums and joint committees with local authorities, development agencies and neighbouring Chambers to ensure representation on key decision making and to build strong collaborative working partnerships.

### **Contact us**

- 📍 **Dungarvan Enterprise Centre,  
Dungarvan, Co. Waterford**
- 📞 **058 45054**
- ✉ **info@dungarvanchamber.ie**  
**www.dungarvanchamber.com**





Did you know as an employer your company may be eligible for up to 25% grant funding toward the cost of a programme. Here's what Leigh Griffin, Red Hat had to say!

*"Red Hat in Waterford have successfully used the Waterford Chamber Skillnet to recently train associates on site. We had evaluated several training options for our ScrumMaster training and certification needs. What set the Waterford Chamber Skillnet apart and ultimately why we opted to pursue our training needs through them is as follows:*

**Communication:** *Our emails and phone calls were promptly answered, and a site visit organised with Sara from the Chamber Skillnet team. This gave us a wealth of information and all the upfront pricing information.*

**Value for Money:** *Our training needs worked out at almost 100 Euro per person after the Waterford Chamber Skillnet discount was applied. This was almost 50% cheaper than our nearest quote and, in some cases, 100% cheaper."*

Waterford Chamber Skillnet is an employer led training network with a membership base in the region of 200 local and nationally based companies. We source and provide training solutions for businesses across all sectors from micro to large multi-nationals in Waterford and the South East.

[www.waterfordskillnet.ie](http://www.waterfordskillnet.ie)

## Contact us

- 📍 Waterford Chamber Skillnet,  
2 Georges Street, Waterford
- ✉ skillnet@waterfordchamber.ie
- 📞 051 311 139



The Carlow Kilkenny Skillnet was established in January 1999 by a number of Senior Managers in organisations in the Carlow and Kilkenny areas.

**Initial discussions showed that the organisations shared common training problems, namely,**

- Access to information on courses, training and new technologies available for training purposes.
- Sourcing training programmes.
- Finding courses that were relevant to the specific needs of each organisation.
- The location of available courses.

By working together, these organisations have developed new, low cost, customised and locally based training solutions for their management and staff.

All of the training courses we provide are open to any organisation within the Carlow and Kilkenny region. If you are interested in any of the programmes listed on our website, or are looking for a specific training program that is applicable to your organisation, **we would be delighted to hear from you.**

## Contact us

📍 Carlow Kilkenny Skillnet,  
Carlow Gateway Business Centre, Athy Road, Carlow

✉ info@carlowkilkennyskillnet.ie  
☎ 059 9132152



*I completed a Digital Marketing Course run by County Tipperary Skillnet. This course was delivered by a fantastic lecturer who brought us step by step through the different aspects of digital marketing for your business not only in theory but also in a hands on practical manner applying our skills to our individual industries..... As Digital Marketing Manager of Mediskin, a skin, laser and wellbeing clinic in Nenagh, I benefited hugely from attending the course and we have seen huge differences in our online activity and e commerce return since applying the skills I have learned to our business. I would highly recommend undertaking a course with County Tipperary Skillnet, it is money well spent and an investment in your business you won't regret.*

**Gráinne Fahey, Mediskin,  
Nenagh, Co. Tipperary**



County Tipperary Skillnet established in 2008 provides subsidised workforce development & specialised training through enterprise led learning. County Tipperary Chamber is the promoting organisation. Our mission is to support Irish enterprise through the provision of innovative, quality training in an ever changing environment with the support of Skillnet Ireland. Training programmes are organised primarily on the basis of requests from enterprise ensuring that our training is responding to changing market needs in a timely and innovative way. The Network collaborates with County Tipperary Chamber & other South East Skillnet Networks to deliver topical and relevant events throughout the year.

**[www.countytipperaryskillnet.com](http://www.countytipperaryskillnet.com)**

## Contact us

- 📍 County Tipperary Skillnet, Questum Acceleration Centre  
Clonmel, Co Tipperary
- ✉ [manager@countytipperaryskillnet.com](mailto:manager@countytipperaryskillnet.com)
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Your company could be here  
Get in touch!  
[info@crystalvalley.io](mailto:info@crystalvalley.io)





THANK YOU to everyone for all your support,  
with special thanks to Enterprise Ireland, IDA Ireland  
and the Local Authorities in the South East.

**MORE TO FOLLOW.....**

**info@crystalvalley.io**   **www.crystalvalley.io**



The companies included in this booklet is not an exhaustive list of Tech Companies in the South East.  
Not all Tech Companies listed in this edition have signed up for Crystal Valley Tech membership yet.

Design & Print - [www.cantecireland.ie](http://www.cantecireland.ie)

